

ABSTRACT

Title of thesis: NEGATIVE CONSTRUCTION SECTORS THAT
INFLATE GROSS DOMESTIC PRODUCT: AN
ECONOMIC CASE STUDY OF SEATTLE
COMMERCIAL CONSTRUCTION

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Gross Domestic Product (GDP) was created as a way to measure US production of products and services. GDP was not intended to guide policy making or as an indicator of the country's welfare. The commercial construction sectors of asbestos abatement, soil remediation, and building demolition are tangential to the actual cost of constructing a building and the country would be better off if these construction sectors were not necessary, even at the jeopardy of a reduced GDP.

This thesis examines the specific costs of these construction sectors in Seattle commercial construction industry and determines that 1.66 percent of a Seattle commercial construction project's cost is spent on asbestos abatement, soil remediation, and building demolition. This research challenges the use of GDP and emphasizes the need for a different means to measure economic progress in consideration of the incurred environmental and social costs in the production of products and services.

NEGATIVE CONSTRUCTION SECTORS THAT INFLATE GROSS DOMESTIC
PRODUCT: AN ECONOMIC CASE STUDY OF SEATTLE COMMERCIAL
CONSTRUCTION

by

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Chapter 1: Introduction

Introduction

During The Great Recession of 2008-2009, the United States government shelled out billions of stimulus dollars to the construction industry in an effort to impede further recession and spur recovery. But, should the government be creating policies in an effort to maximize Gross Domestic Product (GDP)? Construction activities that do not enhance the wellbeing of people should not be striven to maximization because they do not represent what is best for a country.

Not all construction spending signifies a good thing. There are several construction activities that do not denote progress as a country or contribute to personal enrichment as individuals. It should not be our goal as a country to maximize spending on construction defect repair, natural disaster rebuilding, vandalism or smoke damage restoration, brownfield cleanup, asbestos abatement, or building demolition. The more money that is spent on these items represents the frequency of their occurrence. The welfare of the country would be better off if these situations did not occur, thus not necessitating their repair/cleanup.

Problem Statement

While Gross Domestic Product is a good statistic to track the dollar amount of goods and services produced, it should not be used as a beacon in establishing governmental policies. In a 1968 speech given by Robert Kennedy at the University of Kansas, he was quoted as saying Gross Domestic Product ‘measures everything in short, except that which makes life worthwhile.’ There are many other enriching life experiences that GDP cannot measure such as an individual’s happiness, spending time with one’s family and friends, personal health, education, and community connection.

One of the leading advocates for an alternative progress measuring system is Dr. Robert Costanza. Dr. Costanza is a Chair in Public Policy at the Crawford School of Public Policy at Australian National University. Dr. Costanza’s research has focused on sustainable development and alternative progress measurement indicators. His work has been instrumental in getting the world to think about the cost of economic activity on human welfare, the environment, and earth’s natural resources.

While Dr. Costanza’s work addresses the global implications of society’s general disregard for the auxiliary costs of economic advancement and consumerism, there is little data or research on the construction industry’s culpability to this problem. Three of the most common construction sectors that have emerged in order to correct past policy failures and industry deficiencies are asbestos abatement, building demolition, and contaminated soil remediation.

Currently, there is not an economic reporting system in place to track the amount of money spent on asbestos abatement, soil remediation, and building demolition as it specifically relates to construction. Without these specific figures, the United States GDP

continues to misrepresent the progress that the country is making and the quality of life available to its citizens.

Research Objectives

This thesis will examine asbestos abatement, building demolition and contaminated soil remediation and what they ‘contribute’ to commercial construction costs in the Seattle market. Data will be collected through project surveys of recently completed jobs. Through this data, the author will be able to identify what percentages of construction costs in Seattle are as a result of these three non-welfare enhancing activities.

This research will representative of how certain industries should not be proliferated nor encouraged. It will indicate how certain sectors of business are necessary, however their maximization shouldn’t be considered when making policies and laws about what is best for the citizens of the United States.

Hypothesis

The United States economy is bolstered by economic activities that are necessitated by the need to rectify the repercussions of past policy failures. When these economic activities are removed from the GDP, the country’s output looks less prosperous. However, prosperity is contextual when other personnel values are considered. The Seattle real estate development and commercial construction industry is laden with imposed costs for soil remediation, asbestos abatement, and building demotion. These costs inflate the Seattle economic figures and consequently, the United States GDP as well.

Implications

It is important to discern a country's economic activity that enhances the wellbeing of its citizens and those activities that create or sustain a mediocre existence. Just like a business's profits are calculated based on revenue minus expenses, a country's growth should also consider the social and environmental costs of the output.

This information is significant because society is changing. One of the visions that came out of the United Nations Conference on Sustainable Development in 2012 was the 'need for broader measures of progress to complement GDP in order to better inform policy decisions' (United Nations 2012). In the near future, the cost of industry and production on the environment and society will no longer be an unheeded byproduct.

The quantification of Seattle commercial construction dollars spent on asbestos abatement, building demolition, and soil remediation will show what percentage these three sectors make-up of the dollars spent on commercial construction in Seattle. These figures will demonstrate how these three sectors inflate the Seattle commercial construction economy and will hint perhaps at how they also influence national GDP figures. This data will support the global movement for an alternative measurement of progress and development, including the construction industry.

Thesis Format

After this introduction section, the thesis is broken out into four subsequent chapters. The *Background* chapter will provide the history of GDP and why it became such a prominent indicator in the United States' economy. The GDP calculation methods will be discussed as well as what contributions the construction industry makes to GDP.

Historical GDP figures will be evaluated and the world events that influenced the cyclical highs and lows of GDP. Alternative economic measurements and other progress indicators are presented. A historic examination of asbestos abatement, building demolition, and contaminated soil remediation will take place and why these sectors are in existence today. Past costs of these industries will be discussed and what the future costs are expected to be.

The next chapter is *Research Methodology*. This chapter will discuss how data was collected for this thesis and the sources of the data. The evaluation methods of the data are explained as well as some of the difficulties encountered during the research.

The *Research Results* chapter presents the data from the research and highlights the dispersion of projects evaluated. The mean and standard deviation of the asbestos abatement, building demolition, and soil remediation figures are presented and evaluated. Data outliers are examined and how they influenced the mean and standard deviation calculations.

The final chapter is the *Discussion* section. This chapter presents a conclusion based on the research data. Limitations of the research and the ability of the Seattle data collected to be generalized throughout the United States are examined. The *Research Limitations* subsection also discusses factors that could influence the research data and criteria that is included or excluded from the evaluation of the data. The chapter will close with recommendations on what context GDP should be held in and suggestions on how the data presented in this thesis can be used to spur discussion on measuring what is important to the United States citizens in the 21st century.

The *Appendices* section contains GDP historical data as well as data for the construction industry value added to GDP. A copy of the project survey form is included as well as supplemental information to Chapter 4 project information. The final appendix section covers the different calculations for the mean and standard deviation figures presented in Chapter 4.

Chapter 2: Background

Introduction

Gross Domestic Product is the value of products and services produced within the United States. GDP is typically seen by the government and economists as an economic health indicator of the country. Since the GDP was created, it has been the goal of the United States to continuously increase the GDP annually.

This chapter discusses the history of GDP and why it was created. It explores the means and methods for calculating GDP and how the different business sectors bring together the GDP figure. Past GDP figures are assessed and the construction sector is specifically delved into and what its contribution historically has been to GDP. Economic growth and recession years are examined and the different events that influenced these economic activities are reviewed.

In addition to GDP, there are several other progress measurements that are sparingly in use throughout the world for various purposes. Some of the indicators aim to take the place of GDP by adjusting economic measurements to account for social and environmental factors. Other measurements are composite measurements that consider economic prosperity while also considering well-being indicators. There are also subjective survey measurements (Costanza et al. 2014). These three alternatives to GDP are evaluated. The chapter is concluded by examining the history and defining the three negative construction sectors that are the focus of this thesis research: asbestos abatement, soil remediation, and building demolition.

Progress Measurements

GDP History

Gross Domestic Product (GDP) was originally referred to as Gross National Product (GNP). GNP was the dollar value of products and services produced by residents of a country (regardless of what country the work was conducted in). GNP was replaced by GDP in 1991 and is the dollar value of products and services produced within a country's borders (regardless if it is by a foreign company).

GNP was created by Simon Kuznets. Kuznets was born in Russia in 1901 to Jewish parents. His family fled the civil war in his home country in 1922 and immigrated to the United States where he attended Columbia University. Kuznets studied economics at Columbia University where he graduated with a PhD in 1926. After graduating, he went to work for the National Bureau of Economic Research (NBER).

In the 1930's, the world experienced the Great Depression. The United States government knew of little action that could be taken to combat the rapid decline of employment, international trade, and taxable income. Because no system of national accounts existed prior to the Great Depression, the steps that were taken by the Herbert Hoover administration to deal with the crises reaped no quantifiable improvements (because there was no way to compare the before and after economic conditions). The NBER was implored by the subsequent Roosevelt administration to create an economic measuring system that the government could use to monitor the economic state of the country. With the creation of the GNP, the government was able to measure the effectiveness of their policy changes in order to pull the country out of an economic tailspin. When Kuznets created a single GNP number, the government was able to track

what was collected, what was needed, what was spent, and what was earned, thus enabling the proactive management of the cyclical business cycles that had plagued the nation into the Great Depression (Fioramonti 2013).

Near the end of the Great Depression, World War II was in full swing. While other countries were immediately forced into battle to protect their domestic and foreign interests, the United States' engagement was a little more calculated. Kuznets went to work for the Planning Committee of the War Production Board in 1942. Through his earlier work at the NBER and the creation of GNP, Kuznets was able to estimate the country's capacity to produce the necessary materials and equipment that would be needed for the long war, and when those items would be available (Fioramonti 2013).

After World War II, the United Nations adopted the GNP as the primary measurement of economic performance in the world. With this, all countries were able to measure their economies and production against other countries. GNP soon became the dominant weapon during the Cold War era.

The Cold War was a 40 year political battle between the two post-war superpowers; the United States and USSR. This battle primarily comprised of the escalation of industrialization and production. Just like GNP was utilized during World War II, the United States went to great effort to discredit USSR economic figures as well as predict their potential weaponry manufacturing capacity.

Under increased scrutiny of their economic calculation system, the USSR reached out the United States Bureau of Economic Analysis in 1988 for help in revising their measuring system. Once their calculation methods aligned with the United States, the true

picture of economics under communist rule was painted. Shortly thereafter, USSR's socialist economy collapsed making way for the market economy they have today.

GDP Methodology

Gross Domestic Product statistics and data is collected and managed in the United States by United States Census Bureau (USCB). This data is provided in reports generated quarterly, yearly, and every five years. The most comprehensive report is referred to as the *Economic Census* which is conducted every five years; the latest being held in 2012, though the data for this survey is not yet available.

The census data collected includes: kind of business, location, type of ownership, total revenue, payroll, and number of employees (Economic Census n.d.). The data is collected via mail surveys to every business with paid employees. The data collected is used to generate both a comprehensive GDP figure for that given year, but also to generate a benchmark that can be used to index estimates for subsequent years (as well as quarters) until the next census.

Quarterly and yearly GDP figures are generated through surveys (a small portion of the overall businesses) as well as through extrapolation of past information while considering current known information (trends). As real data from monthly and quarterly surveys is generated, revisions of the GDP are issued (Landefeld et al 2008).

The USCB separates expenditures into four broad categories: consumption, investment, government, and net exports (Landefeld et al. 2008). Additionally, the USCB classifies business types through the North American Industry Classification System (NAICS). There are currently 20 sectors recognized by the USCB as shown in Table 2-1.

TABLE 2-1. North American Industry Classification System (NAICS) sectors

Sector	Industry Title
11	Agriculture, forestry, fishing, and hunting
21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale trade
44-45	Retail trade
48-49	Transportation and warehousing
51	Information
52	Finance and insurance
53	Real estate and rental and leasing
54	Professional, scientific, and technical services
55	Management of companies and enterprises
56	Administrative and waste management services
61	Educational services
62	Health care and social assistance
71	Arts, entertainment, and recreation
72	Accommodation and food services
81	Other services, except government
92	Public Administration

Data adapted from: United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1997-2012* (2014)

Construction Value Added

The construction sector (which is part of the investment expenditure category) consists of over 70 subsectors and industry groups. Additionally, there are several other sectors that relate to construction including sector 22 (utilities), 53 (real estate), and 56 (remediation services). Industry data for the construction sector is collected through a number of different surveys including the *Economic Census*, *Building Permit Survey*, *Value of Construction Put in Place*, and *Annual Capital Expenditures Data*.

The *Building Permit Survey* is used to provide monthly and annual statistics on privately-owned residential construction. Monthly surveys of 9,000 selected permit-

issuing places and yearly surveys of an additional 11,000 selected permit-issuing places are used to compile the *Building Permit Survey*. The data collected from the *Building Permit Survey* includes: number of buildings, number of housing units, and permit valuation (Economic Census n.d.).

The *Value of Construction Put in Place* survey is used to provide monthly estimates of the total dollar value of construction work (Economic Census n.d.). Information for the survey is collected via monthly mail surveys and interviews with project owners; consisting of 8,500 private non-residential projects, 8,500 state/local projects, 2,500 apartment projects, and 700 federal projects. The data collected from this survey includes: cost of labor and materials, cost of architecture and engineering, interest on loans, as well as contractors overhead, profit, and taxes.

The *Annual Capital Expenditures Survey* provides yearly spending statistics on new and used structures/equipment. Data is collected via mail surveys to 46,000 companies with one or more employees as well as 15,000 companies without any employees. Additionally, all companies that have more than 500 employees participate in the survey (Economic Census n.d.).

GDP Facts and Figures

Gross Domestic Product has seen its ups and downs since it was created, although, the economic swings are not as severe as they would be if GDP did not exist. GDP provides the government indicators they need to make informed economic policies (Fioramonti 2013). Table A-1 shows what the national GDP has been over the past 85 years and what the construction sector has contributed to the GDP over the past 67 years. Industry specific data is not available before 1947. Since the construction industry has

been tracked, its yearly value added to GDP has averaged 4.30 percent with a low of 3.52 percent in 2011 and a high of 5.04 percent in 2006.

Figure 2-1 compares the total GDP in current dollars (at that measured year) to 2009 chained dollars. Chained dollars are adjusted figures based on inflators and deflators (Seasonal Adjustment of Chained Dollars n.d.). By using chained dollars, it creates a baseline that is comparable against historical figures. Figure 2-2 compares construction value added to GDP in current dollars to 2009 chained dollars and Figure 2-3 shows what percentage construction contributed to the total GDP.

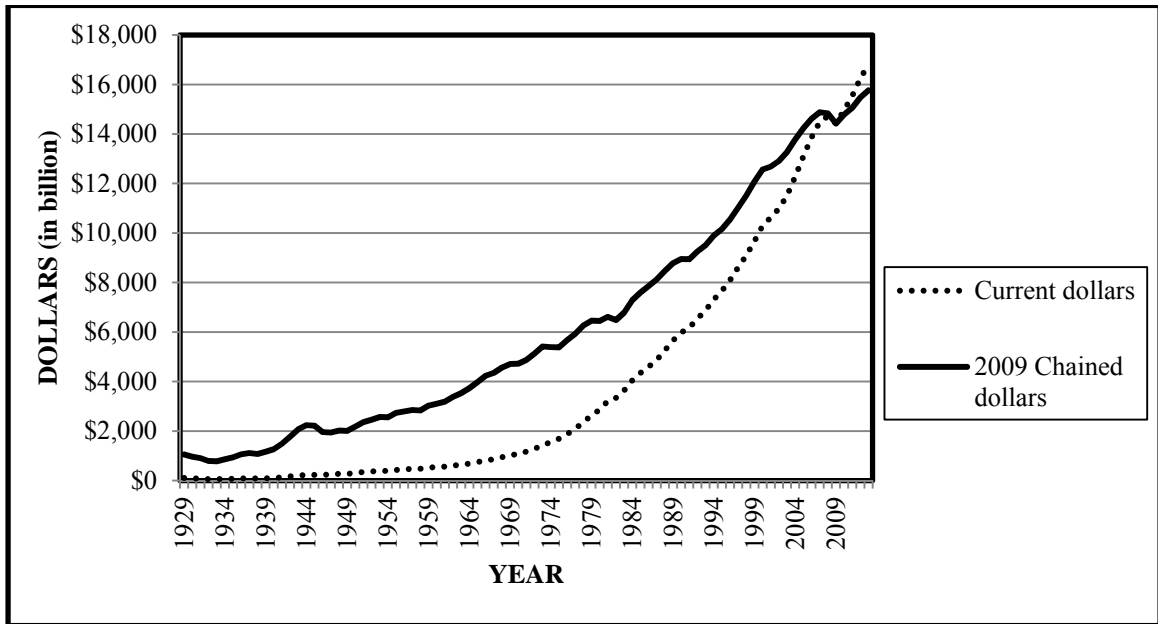


FIGURE 2-1. United States Gross Domestic Product (GDP) in dollars since 1929.
 Note: Data adapted from United States Department of Commerce: Bureau of Economic Analysis, *Current-Dollar and "Real" Gross Domestic Product* (2014).

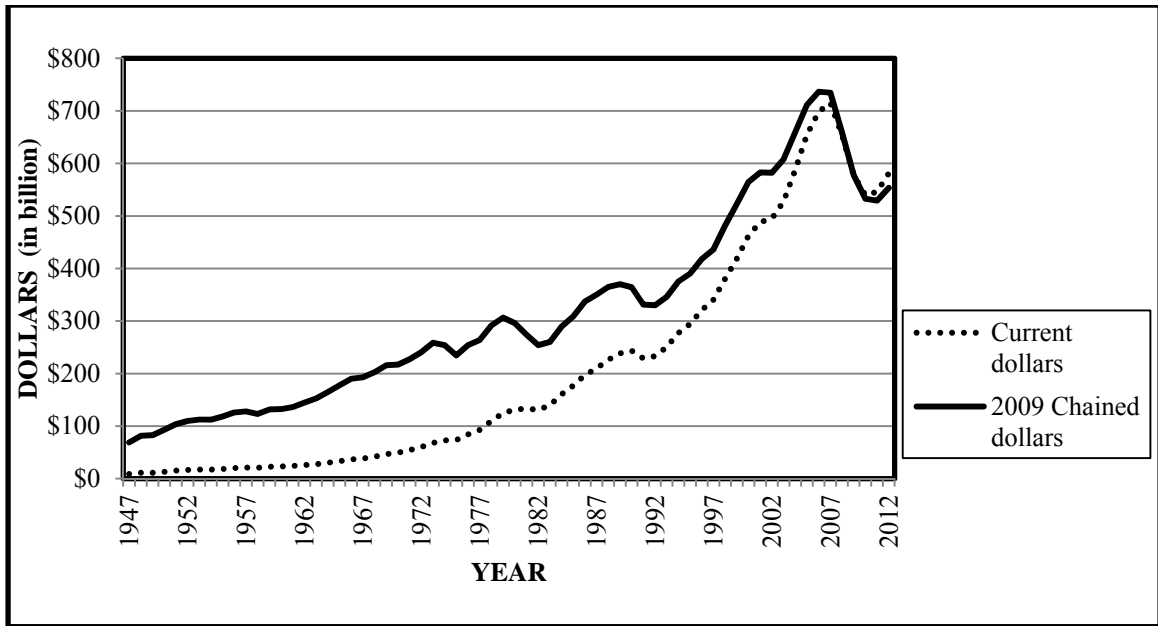


FIGURE 2-2. United States construction sector's yearly value added to Gross Domestic Product (GDP) in dollars since 1947. Note: Data adapted from United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1947-1997* (2014) and United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1997-2012* (2014).

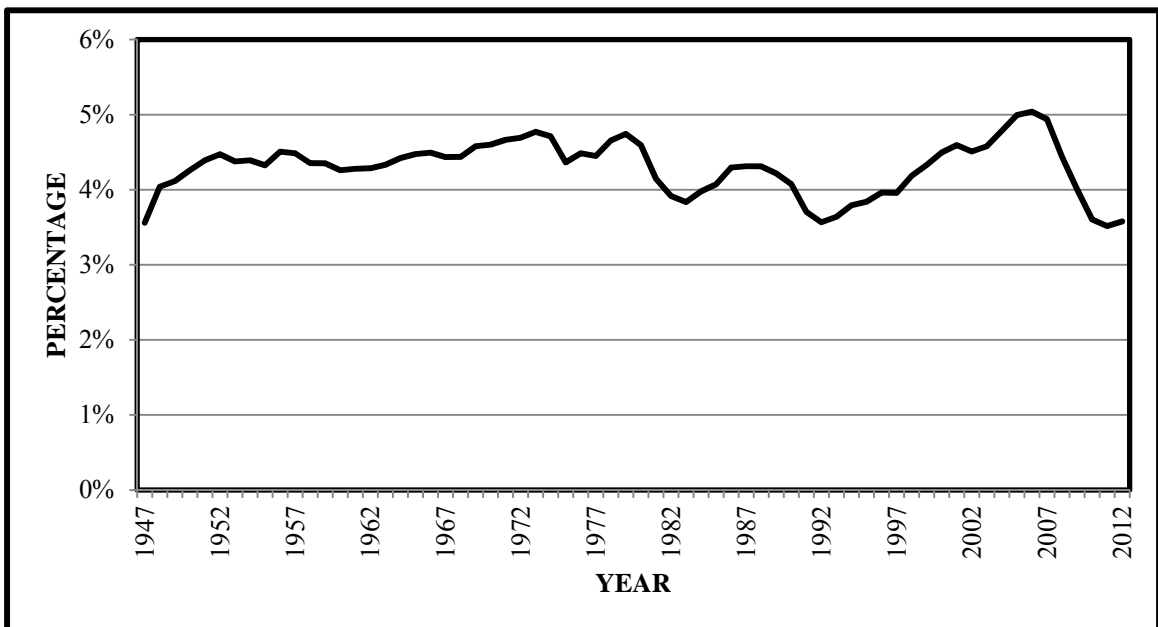


FIGURE 2-3. United States construction sector's yearly value added to Gross Domestic Product (GDP) as a percent from 1947-2012. Note: Data adapted from United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1947-1997* (2014) and United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1997-2012* (2014).

The construction sector's contributions to GDP have been variable and with a few exceptions, have followed the trend of the overall GDP peaks and valleys. Table A-2 reflects the dollar variances in total GDP and construction's value added to GDP from year to year as well as the percentage variances. The table shows a substantial growth correlation in the early 1950's, late 1960's, early 1970's, and 1984, as well as considerable recession correlation in 1949, 1958, early 1980's, early 1990's, and 2008-2010. This is also reflected graphically in Figure 2-4.

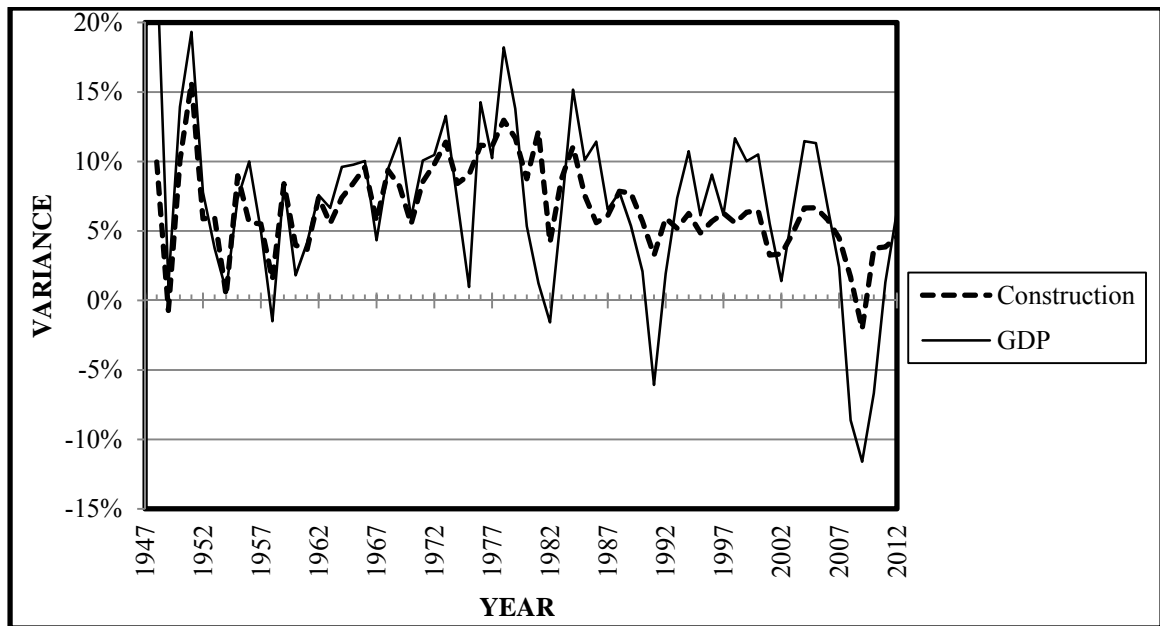


FIGURE 2-4. Percentage variance between current year and previous year from 1947-2012 of Gross Domestic Product and the construction sector's value added to Gross Domestic Product. Note: Data adapted from United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1947-1997* (2014), United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1997-2012* (2014), and United States Department of Commerce: Bureau of Economic Analysis, *Current-Dollar and "Real" Gross Domestic Product* (2014).

Alternative Economic Measurements

The indicator that is the closest rival to GDP is the Genuine Progress Indicator (GPI). This indicator measures products and services that are bought and sold, but it also weights these measurements with the social costs such as income inequality and environmental costs such as pollution and depletion of natural resources. Also considered in the GPI are non-monetary contributions to society such as volunteerism, domestic housework, and stay-at-home parenting (Talberth et al. 2007).

The GPI is calculated by adding the following: personal consumption weighted by income distribution index, value of household work and parenting, value of higher education, value of volunteer work, services of consumer durables and services of highways and streets. Items subtracted include costs of: crime, loss of leisure time, unemployment, consumer durables, commuting, household pollution abatement, automobile accidents, water pollution, air pollution, noise pollution, loss of wetlands, loss of farmland, depletion of nonrenewable energy resources, carbon dioxide emissions damage, and ozone depletion. Items that can swing the GPI up or down are: loss of forest area and damage from logging roads, net capital investment, and net foreign borrowing (Talberth et al. 2007).

Figure 5-1 below shows the per capita disparity between GDP and GPI when the social and environmental costs of production are considered. Currently the GPI is utilized by 17 countries and the states of Vermont and Maryland have started tracking GPI and creating policies aimed at increasing GPI (Costanza et al. 2014). Other adjusted economic measurements include the Index of Sustainable Economic Welfare (ISEW) and the Inclusive Wealth Index (IWI).

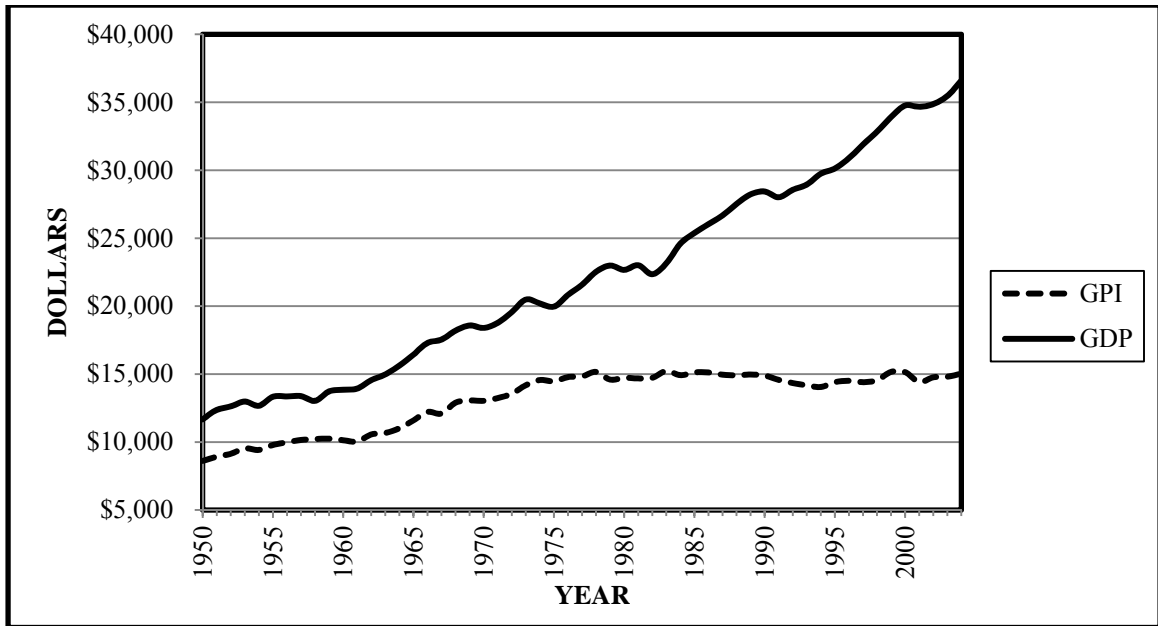


FIGURE 2-5. United States Gross Domestic Product (GDP) versus Genuine Progress Indicator (GPI) per capita from 1950-2004 using 2000 chain dollars. Note: Data adapted from Talberth et al (2007).

Other Indicators

There are several composite indexes that exist which measure a range of different things through subjective and objective indicators. These indexes use weighted criteria to create a composite number. One thing of consideration with some indexes is that different countries regard certain variables at varying priority so it is difficult to compare one country to another given the cultural differences.

The oldest composite index is the Human Development Index (HDI). It was created in 1980 and is governed by the United Nations Development Program (UNDP). The HDI measures human well-being in 177 countries. The goal of the HDI is to measure human well-being in consideration of life expectancy, education, and GDP (Stanton 2007). This index is different from some other measurements because it does not take into account sustainability.

Another popular index is the Happy Planet Index (HPI). This index was created by The New Economics Foundation and it has been published three times with the most recent being in 2012. The HPI assesses 151 countries and considers life expectancy, experienced well-being, and carbon footprint (The Happy Planet Index 2014). The life expectancy and carbon footprint are objective measurements, but the experienced well-being is calculated based off of a survey that individuals answer. This data is then plugged into a formula and an index is generated.

Some other composite indexes include: National Well-Being Index, Better Life Index, Well-Being of Nations, and Sustainable Society Index. All of these composite indexes look at varying hard data as well as survey data with certain assigned weightings and a formula to generate an index number that can then be tracked across time and between different countries if appropriate.

Subjective progress indicators are compiled through surveys of a country's citizens. The most inclusive progress survey is the World Values Survey (WVS). This survey is administered by the World Values Association in 73 countries. It has been intermittingly conducted since 1981 with the latest results being published in 2008. There is currently another planned publication in 2014 (World Values Association 2012).

The WVS survey's primary focus is how satisfied people are with their life. The survey gives respondents an opportunity to rank priorities in their life; it also assesses people's value and beliefs. This survey can be used to analyze how cultures vary between countries and over time; while specifically considering gender values, religion, globalization, liberty, democracy, happiness, and life satisfaction (World Values Association 2012).

Probably the most widely known subjective indicator is the Gross National Happiness (GNH) index. The Gross National Happiness survey was conducted in 2010 in the country of Bhutan. The basis of GNH is on four pillars: good governance, sustainable socio-economic development, cultural preservation, and environmental conservation. The survey looks at 33 indicators in seven metrics of wellness including economic, environment, physical, mental workplace, social and political. Through statistical weighted computations, an index number is provided (Gross National Happiness 2014).

The GNH indicates what areas of governance and individual lives are most satisfying and what are in need of improvement. Through this knowledge, the Bhutan government can best allocate resources and review policy decisions. Two other subjective survey-based indicators are the Healthways Well-Being Index and the Australian Unity Well-Being Index.

Economics

United States Economic Growth

The early 1950's saw dramatic growth as part of the post WWII business cycle (United States Department of Labor 2006). Additionally, these growth years coincided with the Korean War (Institute for Economics and Peace 2011). Total GDP primarily jumped during this period because of government spending on the war. Construction's contribution to GDP was a result of dramatic increases in wages in all sectors, but especially in construction jobs which had increased 300 percent since the beginning of The Great Depression (United States Department of Labor 2006). These wage increases

meant more spending on homes, retail goods, groceries, and automobiles. All these items meant more of a need for manufacturing, processing, and sales facilities.

GDP rose in late 1960's as the general living standard in the country increased. Hourly wages had increased 155 percent since 1955 (Infoplease 2005) and poverty was on the decline. Also, the deployment of US troops to fight the Vietnam War in 1965 triggered increased government spending (Institute for Economics and Peace 2011). Just like the effects of the Korean War, the war in Vietnam required additional manufacturing facilities which bolstered the construction GDP figures.

The early 1970's growth was reflective of the population growth that the country was experiencing. Baby boomers were having children, causing a 13.3 percent population increase from the decade before. This meant there were more people in the work force (making money); particularly women. Women in the work force had steadily been increasing since WWII and had increased five percent from the decade before. Additionally, average household income rose nearly 200 percent from the decade before. This meant more available funds resulting in a rise of 7 percent in discretionally spending from the decade before. This also helped the construction sector through home ownership, which had risen to 60 percent of families owning houses; a seven percent increase from the decade before (United States Department of Labor 2006).

By 1984, the population had grown yet another 11 percent from the decade before. Inflation had stabilized and money continued to be invested into homes (United States Department of Labor 2006). Also contributing to the increase in the 1984 GDP was the previous year's recession; primarily caused by the 1979 energy crisis. The end of this recession made way for more economic growth opportunity in the subsequent years.

United States Economic Recessions

When the Gross Domestic Product figures decline for two consecutive quarters it is called a recession. There have been several recessions since the measurement of GDP was started, but the yearly GDP figure has only been negative in nine calendar year periods as indicated in Table A-2. Recessions are usually triggered by some event that causes consumers to economically react by becoming more cautious in their spending and investing (Koba 2011). A recession indicates a drop in consumer spending which correlates to less business profits and fewer jobs (Koba 2011). With less income and profits, there is less money available to be spent on construction.

The most recent recession year was in 2009 during what is referred to as The Great Recession. There are many theories on what caused of The Great Recession. To simplify it, the Federal Reserve began cutting interest rates in 2001 in an effort to stimulate the economy. The cutting continued after the September 11 attacks. This rate cutting eventually led to overinvestment and the devaluation of the dollar. In an effort to diversify risk, investors turned to hard assets such as housing, energy, and commodities. New financial products were created to service the growing demand for these hard assets (Domitrovic 2012).

The hard asset bubble, particularly with housing eventually burst in 2008 causing the default on many of the above mentioned financial products (loans). These defaults created a trickledown effect which financially hurt the borrower, loaner, and the larger financial institutions who bought a lot of the loans. Of the 20 NAICS sectors (see Table B-1); only six avoided the recession for the 2009 year (22-Utilities, 52-Finance and Insurance, 53-Real Estate and Rental and Leasing, 61-Educational Services, 62-Health

Care and Social Assistance, and 92-Public Administration). Of these six sectors, only Utilities and Educational Services actually experienced growth from 2008-2009 (United States Department of Commerce 2014).

The other calendar years that experience recession periods include 1930-1933, 1938, 1946, and 1949. The recession period referred to as the Great Depression spanned from 1929-1933. It started in early September 1929 when the stock market steadily started decreasing and culminated in late October 1929 when it crashed. Though individual sector tracking was not done during this time period, the entire US economy was severely impacted.

The recession year 1938 resulted when industries ramped up production and raw material procurement based on the demand in the prior years. As production and consumption started to wean in 1937, businesses were still stuck paying increased material costs and wages well into 1938. Additionally, businesses were burdened with paying increased taxes as a result of the newly enacted Social Security Act (Roose 1948). All these items meant available income for expenditures decreased resulting in weak business activity and spending.

During 1946, the recession can be attributed to the end of WWII as the country shifted into a peacetime economy. Major industries that had been in existence to support the war effort saw a major reduction or elimination in demand for their products. In 1949, the recession was caused by a reduction of available funds for loans by the Federal Reserve. This resulted in a decrease in fixed investments.

Construction Recessions

The construction industry is one of the hardest hit sectors when the country experiences a recession. When construction is down, it affects all the ancillary industries that support it including suppliers of building materials (Bukspan 2012). Table A-2 shows what the drop in industry earnings from the year 1947 and the recession year of 1948 as well as the drop in earnings from the year 2008 and the recession year of 2009.

In addition to The Great Recession which spanned 2008-2010, the US construction sector has experienced recession in three other calendar years since GDP started being tracked by industry. In 1958, the construction industry was plagued by a short recession that started in 1957. Domestically, this recession was caused by a rapid increase in business, resulting in the government producing more money, and consequential there was a sharp rise in inflation (The Possible Course of the 1958 Recession 1958). Compounding the US recession was the worldwide economic downturn which lessened demand for raw materials and manufacturing in the US. Like the effects of the 2009 recession, people and businesses got overextended and eventually, loan money was no longer available for such things as construction.

Between the years 1980 to 1982, the US experienced a recession and the construction value added to GDP decreased by 1.58 percent (see Table A-2) in 1982 from the year before. To decrease the inflation rate, the government raised interest rates in an effort to reduce the supply of money. This caused businesses to stall and resulted in an increase in unemployment (Slaying the Dragon of Debt 2011). The construction industry was hit hard by these government policies.

Just like the recession in construction spending in 1982, the construction industry felt the repercussions in 1991 of the previous year's recession. The construction sector's earnings decreased by 6.07 percent in 1991. The recession was mainly a result of weakening consumer confidence as the country dealt with the Gulf War (Slaying the Dragon of Debt 2011). This war also caused oil prices to increase which essentially caused all aspects of business and personal expenses to increase.

Construction Sector Assessment

Introduction

The term welfare is used interchangeably with the word wellbeing throughout this thesis. These terms refer to a human status that emphasizes happiness and contentment (Library of Economics and Liberty 2012). Some factors that contribute to ones wellbeing include standard of living, equality, financial health, physical health, community connection, spirituality, and personal relationships. When something does not increase or maintain welfare, then for all intents and purposes, it is negative.

There are several construction sectors that are necessitated by negative events as deemed by society. Some of these sectors include construction defect repair, natural disaster rebuilding, vandalism and smoke damage restoration. The welfare of the country would not necessarily be higher without these sectors but it would at least be the same if these sectors were not compelled by the events that caused them.

Just like the four construction sectors listed above, the commercial construction market consists of three sectors that do not enhance the countries welfare, but do bolster

the GDP. These sectors are asbestos abatement, soil remediation, and building demolition.

In the author's experience, these three sectors are the most common nuisances faced by development and construction teams in Seattle. They do not add to the culmination of a finished building like for example concrete, drywall, lumber, or flooring do. These sectors are an unavoidable burden that all project stakeholders would prefer not to deal with. For these reasons, the author has chosen to focus on asbestos abatement, soil remediation, and building demolition as the primary negative construction sectors.

Unlike cities such as Las Vegas, Nashville, or Houston which are surrounded by expanses of buildable lots, Seattle's development is contained by natural barriers and limited to previously developed property. Nearly all new commercial construction projects in Seattle will continue to have some form of soil remediation, asbestos abatement, or building demolition for these reasons.

Asbestos Abatement

Asbestos is a natural silica based material and it is extracted from the earth through mining. Asbestos can come from six minerals: chrysotile, actinolite, amosite, anthophyllite, crocidolite, and tremolite (United States Department of Health and Human Services 2011). There is evidence that it was used centuries ago in ancient Greece (History of Asbestos Use 2014), however, in modern history it was widely used during the early 20th century.

Asbestos was a desirable material in construction products because of its heat stability, insulation qualities, tensile strength, and resistance to certain chemicals (*United States Department of Health and Human Services 2011*). Asbestos consumption peaked

in the early 1970's and at that time, the products that consumed the most asbestos were cement piping (24 percent), flooring (22 percent), and roofing (9 percent) (*United States Department of Health and Human Services 2011*). Non-construction industries also benefited from asbestos characteristics including insulation in train locomotives, tank/oven liners in refineries, and ship engine room insulation to name a few (*History of Asbestos Use 2014*).

Asbestos is dangerous when it becomes airborne and potentially ingested or inhaled. Once inhaled, the asbestos fibers attach themselves to the walls of the lungs (*History of Asbestos Use 2014*). There are four main diseases that can result in the chronic inhalation of asbestos fibers including pleural effusion which results in fluid buildup between the lungs and chest wall, asbestosis which results in the scarring of lung tissue, lung cancer, and mesothelioma which is cancer of the space between the lungs and chest wall (*What are Asbestos Related Lung Diseases? 2011*). Between 1970 and 2000, an estimated 171,500 workers had died of asbestos related cancers (*Couchon 1999*).

The Occupational Safety and Health Administration (OSHA) is a federal program that was created by the US Congress in 1971 in response to the Occupational Safety and Health Act which was signed into law by President Nixon in 1970 (*United States Department of Labor 2009*). OSHA is part of the US Department of Labor and was formed to create and enforce workplace safety rules.

The initial regulations for OSHA were a combination of “existing federal standards, national consensus standards for general industry, construction, maritime, and other industries (*United States Department of Labor 2009*).” Upon its creation, OSHA leadership decided to focus on the highest risk work place health issues first. Along with

asbestos, they also focused on lead, silica, carbon monoxide and cotton (United States Department of Labor 2009).

The government first started regulating asbestos in 1973 when it was discovered to be harmful to human health. The first regulation in 1973 banned the use of asbestos in insulation and fireproofing. In 1975 asbestos was banned from use in pipe insulation and in 1977 it was banned in wall patch and fireplace embers. In 1978 it was banned in spray applied products and all other uses were eventually banned in 1989 (US Federal Bans on Asbestos 2011). However, in 1991, the 1989 ban was overturned.

When the regulation of asbestos started, there were nearly 3000 products on the market that contained asbestos (United States Department of Health and Human Services 2011). Today, the list of allowable asbestos containing products is limited and includes: clothing, roofing felt, vinyl floor tile, cement shingles, cement pipe, transmission components, vehicular brake components, gaskets, and roof coatings (US Federal Bans on Asbestos 2011).

There is much debate about the actual risk of asbestos containing materials in a building. When these materials remain undisturbed, there is negligible chance that asbestos fibers will become airborne. However, when buildings are remodeled or demolished, the opportunity for the asbestos fibers in the building materials to become airborne and (thus ingestible and inhalable) becomes much greater. Because of this, OSHA requires that anyone working with (>1 percent) asbestos containing materials must be trained (United States Department of Labor n.d.).

The amount of asbestos worker training is dependent on what the asbestos concentrations are in the product and what the method of removal will be. The most basic

training is a two hour awareness training which is referred to as Class IV. This training is intended for maintenance or building custodial staff. There are other levels of training which range from eight hour to 40 hour. The training topics include: work practices, engineered controls, asbestos health effects, asbestos material identification and recognition, protection clothing and equipment, and hands-on training (United States Department of Labor n.d.).

These training and handling regulations have created a \$3 Billion per year industry (Cauchon 1999). In 2012, the waste remediation industry employed over 380,000 workers in the US (United States Department of Commerce 2014) and there are 111 certified asbestos abatement contractors in Washington State (Asbestos Abatement Contractors Receiving Certification from L&I n.d.). Since asbestos abatement regulations were enacted, it is estimated that \$50 Billion has been spent in abatement. Additionally, it is expected that the industry will continue at its current pace for the next 10-20 years which equates to another \$50 Billion spent on asbestos remediation (Cauchon 1999).

Building Demolition

There are three main types of demolition methods. Implosion is the use of explosives strategically placed and ignited in the structure to cause it to fall inwards resulting in a heap of debris. High-reach arm is another method that involves the use of an excavator sitting at ground level and pulling down the building piece by piece. The third method is selective demolition. This method uses small tools in order to salvage material for reuse. The demolition method depends on the density of other buildings the area, salvage goals, schedule, height or size of the building, and structural stability of the structure.

The service life of a building is what is referred to as the functional period of use. There are many things that influence the service life of a building including: material type, quality of construction assembly, weather degradation, regularity of maintenance, and abuse (Block et al. n.d.). The service life can also be cut short by fire damage and changes in codes where required improvements may be too expensive (O’Conner 2004).

The working life of the building is the period of time that the building can meet the needs of the user(s). If the user’s needs cannot be met by the building, then they will either move to a building that can meet their needs, or the building will be demolished to make way for a functional facility. In a paper published in 2004, Jennifer O’Conner surveyed 227 demolition projects to understand why buildings were demolished, what the construction type was, and what the age of the structure was at time of demolition. What O’Conner discovered was that most buildings (56.8 percent) are removed because the area is being ‘revitalized’ or the building no longer suites the need of the market (O’Conner 2004). This economic reason for the building removal often times meant the structure was removed prior to the culmination of its service life.

It is difficult to predict the service life of a building without considering all the individual components that go into assembling a building. All these components have individual service lives that affect the entire building’s service life. In O’Conner’s survey, 7 percent of the building demolished were 0-25 years old, 23 percent were 26-50 years old, 19 percent were 51-75 years old, 38 percent were 76-100 years old, and 13 percent were 100+ years old. When designers generate their building plans, they expect that a masonry building will last about 77 years; a wood framed building 52 years, a concrete building 87 years, and a structural steel building will last 77 years (O’Conner 2004).

The primary environmental effects of demolishing a building premature of its service life are an excessive burden on landfills and raw material consumption for replacement buildings. In a 2003 report issued by the Environmental Protection Agency (EPA), building demolition (non-residential) resulted in 65 million tons per year of debris that enters the waste stream and building construction debris adds another five million tons per year (United States Environmental Protection Agency 2009). Keeping debris out of the waste stream will not only reduce the burden on landfills, but also save natural resources and reduce greenhouse gas emissions (United States Environmental Protection Agency 2009).

With the increased awareness of the need for construction debris recycling and diversion as well as the correlating requirements by building certification bodies like the US Green Building Council (USGBC), the figures above should be reducing. However, the need exists for developers to adopt a more flexible design that does not necessitate a complete building demolition if the user preferences change.

Contaminated Soil Remediation

Contaminated soil cleanup is an endemic that is overwhelming in cost and scale. The need for soil cleanup is the result of past methods of handling and disposal of chemicals and industrial byproducts. In response to this issue, Congress enacted the Comprehensive Environmental Response, Compensation, and Liability Act of 1980 (CERCLA). This law provided the Environmental Protection Agency (EPA) authority to respond to releases of hazardous substances and hold contaminators liable, usually at facilities that are no longer in operation (United States Department of Energy 1994). This law also provides the framework for the National Contingency Plan (NCP) which

provides guidelines in response procedures of contaminants (United States Environmental Protection Agency 2004). The CERCLA is also referred to as Superfund.

Once a site is identified as a potential hazardous waste site, it goes through a series of assessments. If the contamination is severe enough, then it is listed on the National Priorities List (NPL). By way of this list, planning begins for the response and remediation (United States Environmental Protection Agency 2004). As of January 2014, there are 1,319 active NPL sites, 53 proposed sites, and 375 sites that have cleaned up and removed from NPL (United States Environmental Protection Agency 2013).

The Resource Conservation and Recovery Act (RCRA) was signed into law prior to CECLA, in 1976. RCRA is used as a framework to manage solid and hazardous waste facilities that are currently in operation (United States Department of Energy 1994). The main goal of RCRA is to reduce future releases of contaminants and thus, the need for continued cleanup. This is accomplished through implementation of new technologies, oversight, and reducing the quantity of hazardous waste generated.

Solid waste is referred by RCRA as Subtitle D material. Subtitle D material is disposed of just like household waste. When soil is classified as Subtitle D, it cannot be transferred as clean soil, however it does not need to be treated either. Subtitle C material is more hazardous and must be handled according to RCRA standards which require a cradle-to-grave management system (United States Environmental Protection Agency 2012).

RCRA site management falls under the responsibility of authorized states (39 total). If a state is not authorized, then the EPA will implement RCRA (United States

Environmental Protection Agency 2004). In the state of Washington, the Department of Ecology (DOE) is the state agency that enforces RCRA.

In 1989, Washington State enacted the Model Toxics Control Act (MTCA). This law is the guideline within the state of Washington for the investigation and cleanup of hazardous waste sites (Washington State Department of Ecology 2007).

The DOE has authority to order liable parties to clean up their contamination; however, the most popular approach within the state is for voluntary cleanup by the liable party through the Voluntary Cleanup Program (VCP). In most situations, the DOE and the liable party collaborate to ensure the cleanup methods and levels meet RCRA standards (Washington State Department of Ecology 2007). The cost of the cleanup through the VCP is borne by the liable party or property owner. Once the site has been cleaned up, the DOE issues a letter of 'No Further Action.' The VCP is a quick efficient option for development projects.

There are many sources of contamination. The large Superfund sites are usually a result of the past facility operations of a federal agency including Department of Defense and Department of Energy. Some examples of Department of Defense sites include: military bases, landfills, storage tanks, munitions facilities, and training grounds. Typical contaminants include petroleum products, solvents, heavy metals, explosives and munitions residue, polychlorinated biphenyls (PCBs), and pesticides (United States Environmental Protection Agency 2004). The Department of Energy sites include nuclear reactors, nuclear weapon production facilities, and laboratories. Contaminants include hazardous metals such as chromium, mercury, and lead; radioactive laboratory and

processing waste; explosive and pyrophoric materials; solvents; and numerous radionuclides (United States Environmental Protection Agency 2004).

Additionally, industrial business and civilian federal agencies also contributed greatly to the contamination of the environment. Some examples of these include: abandoned mining operations, landfills, agricultural runoff, wood preservation sites, research laboratories, airfields, gas stations and fuel storage facilities, and drycleaners. Typical fuel related contaminants include: methyl tertiary-butyl ether (MTBE), Halogenated Volatile Organic Compounds (VOCs), Polychlorinated Biphenyls (PCBs), Total Petroleum Hydrocarbons (TPH), and Volatile Petroleum Compounds (Benzene, Toluene, Ethyl benzene, Xylenes) (Washington State Department of Ecology 2007). Mining specific contaminants include solid waste, wastewater, heavy metals, and elevated pH in the surrounding waterways and dry-cleaning specific contaminants include tetrachloroethylene (PCE), trichloroethylene (TCE), trichloroethane (TCA) (Washington State Department of Ecology 2007).

The method used for dealing with contaminated soil varies depending on the type and the severity of contamination. Some of the popular treatment options are containment, thermal desorption, vapor extraction, bioremediation, and incineration. Containment is the use of some type of physical barrier such as tanks, walls, membranes, and liners to prevent the contaminated media from migrating to the adjacent area. Thermal treatment uses heat to desorb, vaporize, or separate contaminants from soil. The vapor extraction method uses vacuums or pumps to force VOC vapors from the soil and exhausts them into the atmosphere (United States Environmental Protection Agency 1997). Bioremediation treatment introduces microorganisms to the contaminated media

which breaks down contaminants. Incineration treatment is similar to thermal treatment however incineration reduces material mass, eliminating contaminants and some of the soil (United States Environmental Protection Agency 1997).

Most construction sites in Seattle deal with contaminated soil by having it excavated and then it is trucked to a facility that either treats it through thermal desorption or ships it to a landfill where it is buried. As of January 2014, the current rate for contaminated soil disposal in Seattle is approximately \$40/ton for non-hazardous contaminated soil (falling within the Subtitle D criteria of RCRA) and \$160/ton for hazardous contaminated soil (falling within the Subtitle C criteria of RCRA).

A 2003 EPA report estimated that it would take until about 2035 for most of the 294,000 contaminated sites to be remediated. This includes 125,000 underground storage tanks (UST) at an average cost of \$128,000 as well as more major sites like the NPL, DOE and DOD sites discussed above at an expected combined cost of \$119 billion. The expected cost for all the cleanup is \$209 billion, averaging \$6-\$8 billion/year. Most of the cleanup costs will be borne by the liable private party or landowner (United States Environmental Protection Agency 2004).

Chapter 3: Research Methodology

Questionnaire Design

The purpose of this study is to determine what percentage of commercial construction costs in Seattle are a result of non-welfare enhancing sectors. The sectors investigated include asbestos abatement, building demolition, and contaminated soil remediation. For this research, commercial construction is defined as multi-family, institutional, retail, medical, and office construction. The other construction sectors not considered for this research are single family residential including townhomes, infrastructure/heavy civil, or industrial.

Data collection for this thesis was conducted through a project survey questionnaire form. Participation in the survey was done via email solicitation to developers and contractors that the author had either worked with in the past or was familiar with through a mutual acquaintance. The survey forms were emailed out between October 2013 and February 2014. A copy of the questionnaire is included as Appendix C. Survey participants were asked to complete the form and send it back to the author.

The form was created by the author and contained four sections. The first section requested general information about the respondent and the project. The requested information in this section included name and contact information of person completing

the questionnaire, project name and address, construction start date, and construction value. This information was useful in identifying the location of the project in Seattle, as well as giving the author the ability to contact the respondent with follow up questions regarding their responses. The start date was needed to classify the timeframe of the project and the construction value was necessary in order to calculate the average and standard deviation of monies spent on soil remediation, asbestos abatement, and building demolition for each respective project.

The second series of questions was to collect information on the contaminated soil remediation that was necessary for the project. The requested information included whether or not the site contained contaminated soil and if so, what contaminants were present, the value of soil remediation, and whether or not the soil remediation value was included in the construction value listed in the first section.

The third series of questions was to collect information any required building demolition that was necessary for the project. The requested information included whether or not the site required demolition and if so, what the previous structure was, the value of demolition, and whether or not the demolition value was included in the construction value listed in the first section.

The final series of questions was to collect information on any required asbestos abatement that was necessary for the project. The requested information included whether or not the site required abatement, the value of abatement, and whether or not the abatement value was included in the construction value listed in the first section.

It was important to clarify where the costs were allocated on the form so the values were not double counted. If not already included by the survey respondents, the

value of asbestos abatement, demolition, and remediation were included in the total construction value.

The survey response was mixed. Some developers were very willing to help in providing information, while others were non-responsive. Some developers were cautious about providing ‘classified’ information in which they strategically use in the selection of property acquisitions and project development type.

Sampling

The author’s goal was to get as many respondents as possible. In total, 23 people were contacted about the survey and responses were received from 15 of those solicited, constituting 32 started or completed projects and two projects that are slated to start in mid-2014. Since this survey was not an opinion based survey but rather a data collection survey, the error rate is negligible. The issue at hand is the strength of the data considering the quantity of projects surveyed versus the quantity of projects build in Seattle over a given time period.

Figure 3-1 shows the distribution of the construction start year for the projects surveyed. The amount of commercial construction permits issued in 2013 was approximately 164, in 2012 was approximately 39, and in 2011 was approximately 36 (City of Seattle 2014). Accurate data was not available for Seattle permits issued prior to 2011.

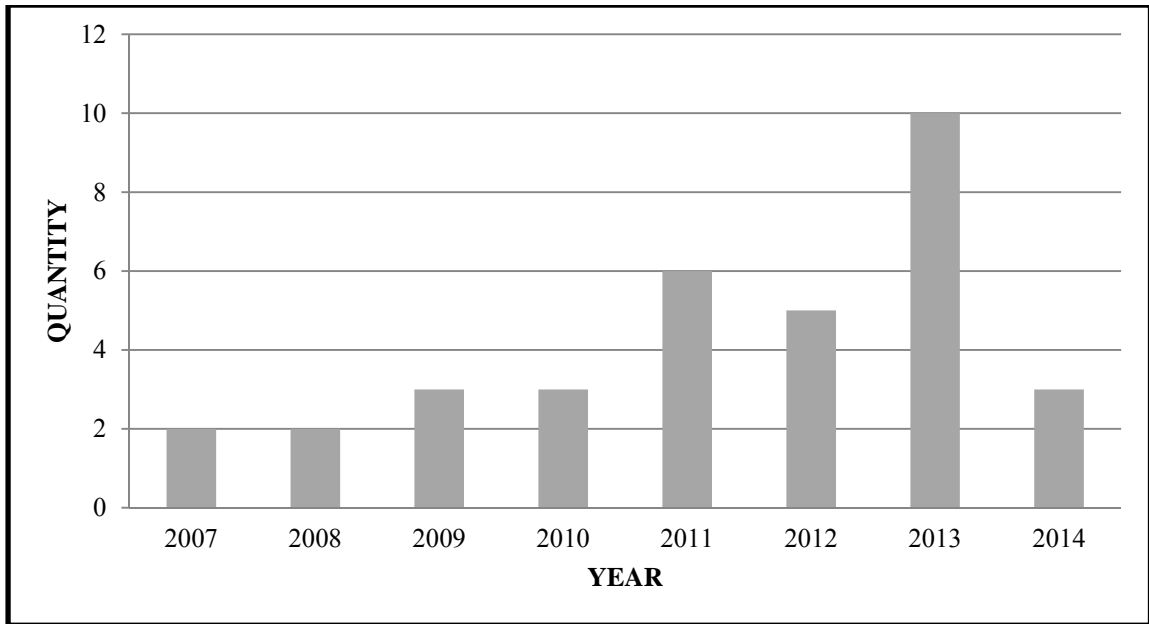


FIGURE 3-1. Project start year distribution of projects surveyed.

In order to rely on the data responses from the survey, it was important to determine a suitable quantity of project responses. Consider that 239 commercial construction projects were started in Seattle between 2011 and 2013, where N is the population size and n is the sample size. Additionally, let V be the margin of error which the author assigned at 1 percent and let P be the desired confidence interval which the author assigned at 0.5. Since this is a finite data pool, then the sample size should be at least (Cui et al. 2008):

$$n = \frac{N}{1 + \frac{(N-1) V}{P (1 - P)}} + 1$$

$$n = \frac{239}{1 + \frac{(238) 0.01}{0.5 (0.5)}} + 1$$

$$n = 24$$

(3.1)

Since there were 32 project responses for the survey, the sample size minimum was achieved. Of issue is the fact that not all of the projects surveyed were started in between 2011 and 2013. Based on the GDP for the Seattle Metropolitan Area, the 2009 and 2010 dollars spent on construction was consistent with 2011 and 2012 which indicates that the quantity of building permits issued in the years 2009 and 2010 was also in the range of 35-40 (United States Department of Commerce n.d.). Assuming that 40 permits were issued in the years 2009 and 2010, the total permits issued from 2009-2013 totals 319. Using these assumptions, the sample size required for the survey is:

$$n = \frac{N}{1 + \frac{(N-1) V}{P(1-P)}} + 1$$

$$n = \frac{319}{1 + \frac{(318) 0.01}{0.5(0.5)}} + 1$$

$$n = 24$$

(3.2)

The fact that the sample size requirement for the 2011-2013 projects is 24 and this number is maintained in consideration of the 2009-2013 projects, allows the author to be confident with the sample size of 32 projects.

Of the 34 surveyed projects (including the two yet to be built), 19 of them were apartments/retail, three of them were strictly apartments, one was a medical building, 10 of them were office buildings, and one was a school. This is outlined in Figure 3-2. The respondents included six contractors, 20 owners, and eight owner representatives. This information is shown in Figure 3-3.

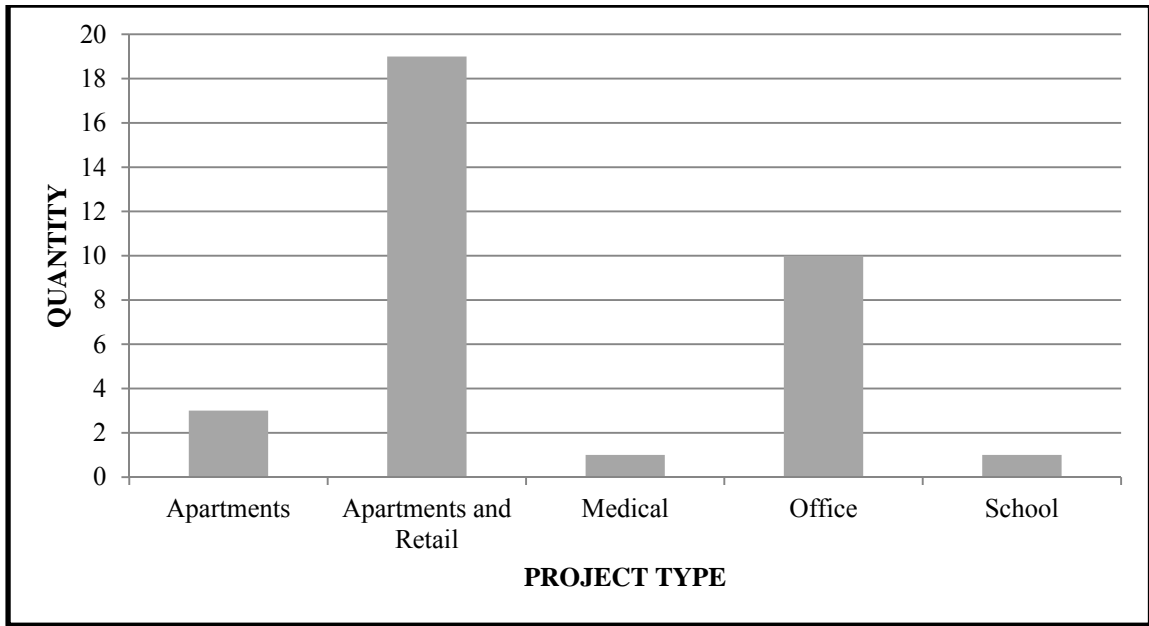


FIGURE 3-2. Project type distribution of projects surveyed.

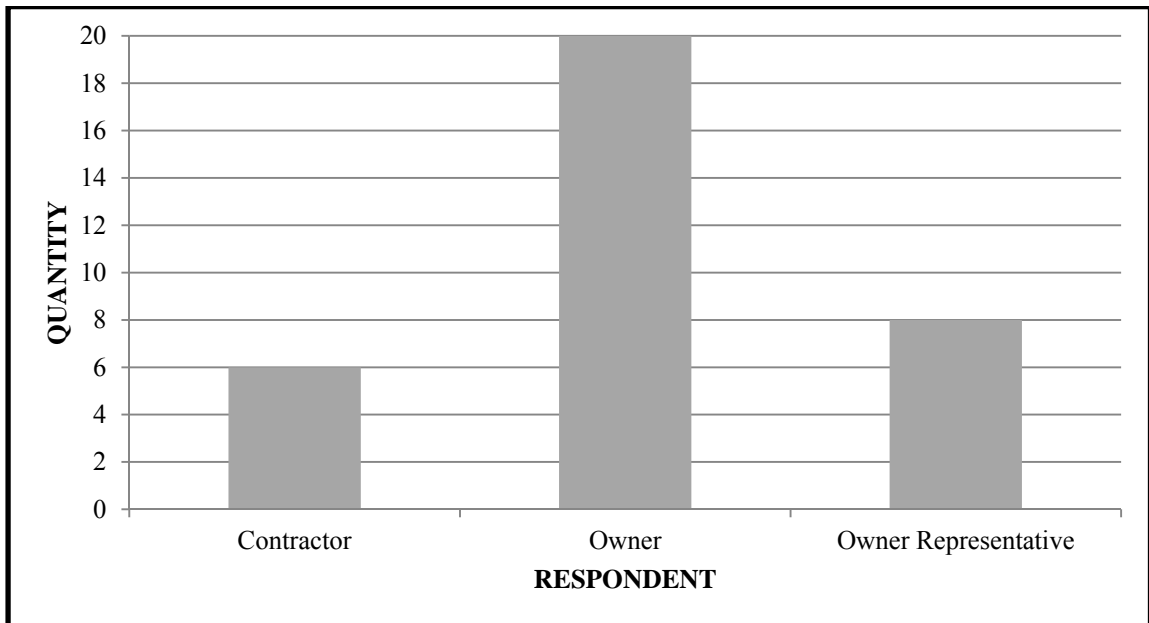


FIGURE 3-3. Project survey respondent type distribution.

Processing Survey Responses

Once the surveys were completed and collected, the data was entered into a spreadsheet. This spreadsheet allowed for the tally of data to determine the percentage of each project's cost that was spent on the three construction sectors of interest. The projects surveyed were also plotted on a map to show the distribution of work in the city and what areas of the city have higher percentages of required demolition, abatement, and remediation.

The following formulas were used to determine the three sector's costs as a percentage of construction value:

- Demolition cost as a percentage of construction value = $\text{Demolition Value} / \text{Total Construction Value (including the value of remediation, demolition, and abatement)}$
- Abatement cost as a percentage of construction value = $\text{Abatement Value} / \text{Total Construction Value (including the value of remediation, demolition, and abatement)}$
- Remediation cost as a percentage of construction value = $\text{Remediation Value} / \text{Total Construction Value (including the value of remediation, demolition, and abatement)}$

Additional Information

Data was also obtained from the Seattle Department of Planning and Development (DPD). Seattle maintains a website database with issued permit data from

the past five years. This data was filtered to identify the quantity and value of commercial construction projects in Seattle between 2011 and 2013.

Chapter 4: Research Results

Results

Table 4-1 below outlines the survey results. Appendix E contains the calculations for the numbers discussed below. Figure 4-4 shows the locations of the projects surveyed in the city of Seattle.

TABLE 4-1. Costs in dollars and as a percentage of project construction value for asbestos abatement, soil remediation, and building demolition for Seattle commercial construction projects surveyed.

Project	Contaminated Soil			Building Demolition		Asbestos Abatement	
	Construction value	Remediation value	Remediation cost as a percent of total construction value	Demolition value	Demolition cost as a percent of total construction value	Abatement value	Abatement cost as a percent of total construction value
A	\$ 47,176,370	Data not available		\$195,775	0.41%	\$9,826	0.02%
B	\$ 13,263,258	\$52,700	0.40%	\$222,800	1.67%	\$25,632	0.19%
C	\$ 37,000,000	\$75,000	0.20%	\$150,000	0.41%	\$50,000	0.14%
D	\$ 14,250,000	\$6,268	0.04%	\$69,300	0.49%	\$8,024	0.06%
E	\$ 60,000,000	\$215,000	0.36%	\$68,000	0.11%	\$0	0.00%
F	\$ 11,212,528	\$63,058	0.56%	\$52,000	0.46%	\$17,898	0.16%
G	\$ 15,620,000	\$87,958	0.56%	\$52,000	0.33%	\$34,230	0.22%
H	\$ 9,322,441	\$0	0.00%	\$68,480	0.73%	\$10,400	0.11%
I	\$ 40,650,000	\$85,000	0.21%	\$75,000	0.18%	\$2,000	0.00%
J	\$ 61,325,000	\$900,246	1.45%	\$18,000	0.03%	\$0	0.00%
K*	\$ 57,750,005	\$1,246,478	2.10%	\$696,262	1.17%	\$259,000	0.44%
L	\$ 46,000,000	\$1,100,000	2.39%	\$600,000	1.30%	\$28,000	0.06%
M	\$ 26,400,000	\$175,000	0.66%	\$76,000	0.29%	\$15,000	0.06%
N	\$ 6,750,000	\$35,000	0.52%	\$45,000	0.66%	\$11,000	0.16%
O	\$ 21,000,000	\$0	0.00%	\$0	0.00%	\$0	0.00%
P**	\$ 58,300,000	\$291,000	0.50%	\$240,000	0.41%	\$0	0.00%
Q	\$ 11,516,841	\$77,520	0.67%	\$0	0.00%	\$0	0.00%
R	\$ 40,000,000	\$30,000	0.08%	\$25,000	0.06%	\$8,000	0.02%
S	\$ 16,000,000	\$30,000	0.19%	\$45,000	0.28%	\$5,000	0.03%
T	\$ 22,300,000	\$2,500,000	10.81%	\$200,000	0.87%	\$70,000	0.30%
U	\$ 49,000,000	\$1,000,000	2.04%	\$247,000	0.50%	\$30,000	0.06%
V	\$ 11,062,348	\$0	0.00%	\$51,000	0.46%	\$28,000	0.25%
W	\$ 50,000,000	\$270,000	0.54%	\$0	0.00%	\$0	0.00%
X	\$ 36,024,150	\$326,704	0.91%	\$66,500	0.18%	\$26,100	0.07%

TABLE 4-1 (Cont.)

Project	Contaminated Soil			Building Demolition		Asbestos Abatement	
	Construction value	Remediation value	Remediation cost as a percent of total construction value	Demolition value	Demolition cost as a percent of total construction value	Abatement value	Abatement cost as a percent of total construction value
Y	\$ 34,536,234	\$13,149	0.04%	\$140,808	0.41%	\$28,864	0.08%
Z	\$ 56,834,218	\$2,678,639	4.50%	\$120,893	0.20%	\$63,335	0.11%
1	\$124,580,772	\$95,339	0.08%	\$127,604	0.10%	\$107,784	0.09%
2	\$ 73,946,435	\$350,185	0.47%	\$0	0.00%	\$62,229	0.08%
3	\$ 93,622,607	\$3,265	0.00%	\$101,639	0.11%	\$83,528	0.09%
4	\$ 75,871,094	\$0	0.00%	\$56,742	0.07%	\$90,124	0.12%
5	\$ 75,463,743	\$0	0.00%	\$149,330	0.20%	\$79,665	0.11%
6	\$ 78,333,692	\$5,162,544	6.18%	\$0	0.00%	\$49,205	0.06%
7***	\$ 76,000,000	\$1,300,000	1.71%	\$185,000	0.24%	\$35,000	0.05%
8***	\$ 41,000,000	\$250,000	0.61%	\$0	0.00%	\$0	0.00%

*This project required a permanent soil contaminate extraction system at a cost to the project of \$520,289. These dollars were not figured in the percentage calculations.

**This project required a permanent soil contaminate extraction system at a cost to the project of \$250,000. These dollars were not figured in the percentage calculations.

***These projects have not been started yet. The data is not used in calculating percentages, however the information is provided to show how developers budget for these costs and how they are planned for in actual projects slated to start.

Contaminated Soil

In consideration of the 31 projects surveyed, the average contaminated soil cost per project was \$544,195 which on average made up 1.18 percent of the projects cost. Project A was not completed at the time of the survey so its soil remediation costs were not considered in the average figures. Project T contaminated soil remediation costs far exceeded the average proportional percentage of overall project cost.

Project T was an apartment building that was built on a property of a former dry cleaning business. This business also stored fuel and lubricants for its delivery vehicle fleet. The soil and ground water was contaminated with petroleum hydrocarbons as well PCE's. Additionally, the site also contained three heating oil UST's and one UST that contained dry-cleaning solvent (Liu 2012). There were five projects that had no contaminated soil.

The standard deviation of contaminated soil costs in the projects surveyed was \$1,095,141 and 2.26 percent. Figure 4-1 graphically shows the standard deviation of contaminated soil remediation costs as a percentage of construction value in the projects surveyed.

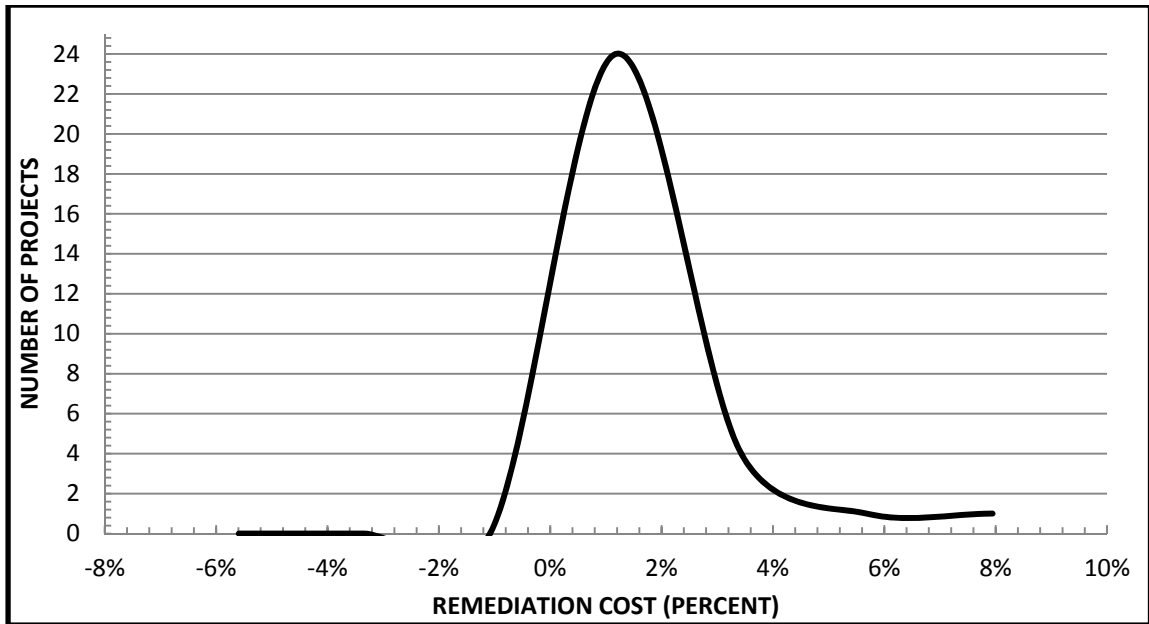


FIGURE 4-1. Standard deviation of contaminated soil remediation costs as a percentage of construction value for Seattle commercial construction projects surveyed.

Building Demolition

In consideration of the 32 projects surveyed, the average building demolition cost per project was \$123,754 which on average made up 0.38 percent of the projects cost.

There were five projects that had no building demolition costs. The standard deviation of building demolition costs for the projects surveyed was \$155,884 and 0.40 percent.

Figure 4-2 graphically shows the standard deviation of building demotion costs as a percentage of construction value in the projects surveyed that required demolition.

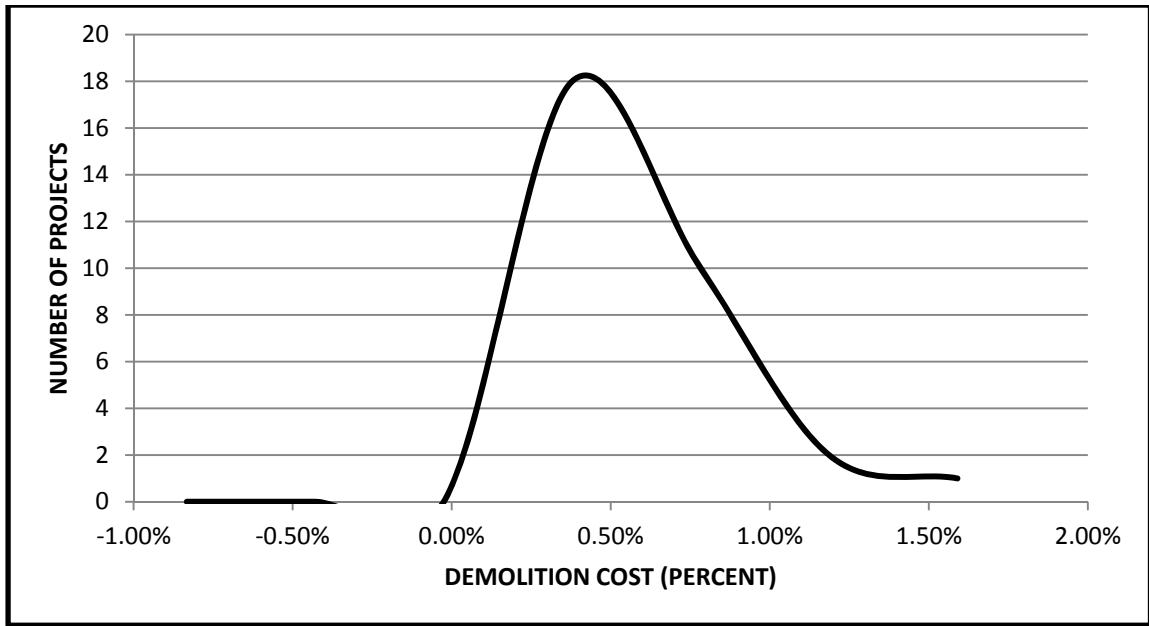


FIGURE 4-2. Standard deviation of building demolition costs as a percentage of construction value for Seattle commercial construction projects surveyed.

Asbestos Abatement

In consideration of the 32 projects surveyed, the average asbestos abatement cost per project was \$37,589 which on average made up 0.10 percent of a project’s cost. Project K asbestos abatement costs far exceeded both the average cost and the average proportional percentage of overall project cost.

Project K was a mixed use apartment/retail/commercial project that was built at the site of a former dry cleaning business. The site also contained office buildings and warehouses. The reason this project had such high abatement costs was a result of a former industrial laundry facility. This building had asbestos containing material in the pipe insulation and gaskets, exterior siding, drywall, floor tile, mastic, and window putty. Additionally, there were six projects that did not require asbestos abatement.

The standard deviation of asbestos abatement costs in the projects surveyed was \$50,633 and 0.10 percent. Figure 4-3 graphically shows the standard deviation of asbestos abatement in the buildings surveyed as a percentage of construction value.

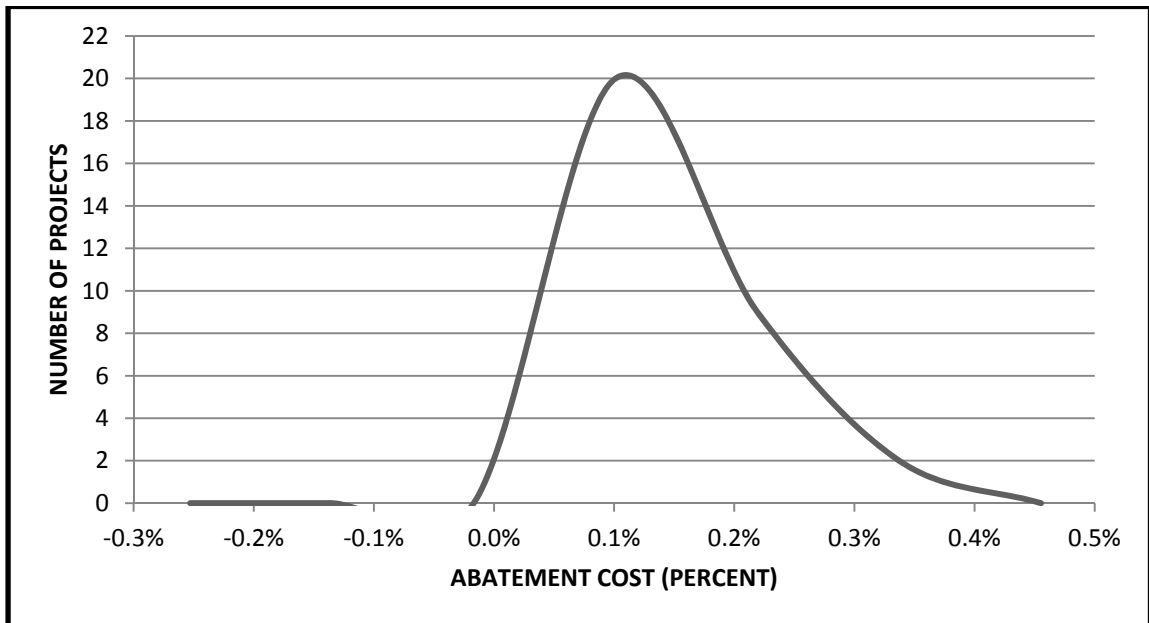


FIGURE 4-3. Standard deviation of asbestos abatement costs as a percentage of construction value for Seattle commercial construction projects surveyed.

Analysis

Contaminated Soil

The projects located in the neighborhood of South Lake Union had the greatest proportion of project costs spent on soil remediation. The South Lake Union neighborhood is also referred to as the Cascade area in Figure 4-4. South Lake Union has historically been the industrial area of the city of Seattle. The projects that required no contaminated soil abatement were dispersed throughout the city including three in the

South Lake Union neighborhood. This shows that the amount of contaminates depends on the prior property use, and not necessarily the general location of the project.

The average percentage of 1.18 percent suggests that commercial construction projects in Seattle can expect to spend this proportion of their construction value in soil remediation. The standard deviation indicates that there is not a lot of variation from the average. This means that the projects surveyed all had costs relatively close to the average. The standard deviation of 2.26 percent suggests that these projects should carry an additional contingency fund of 3.44 percent of the project's construction contract value to account for unexpected contaminate costs or the outlier scenarios where a specific project exceeds the average proportional costs.

Figure 4-1 indicates that the costs are normally distributed which means that 68 percent of projects will have contaminated soil costs within one standard deviation of the average; between 0.00 percent and 3.44 percent. Also, 95 percent of projects will have costs within two standard deviations of the average; between 0.00 percent and 5.70 percent of a project's construction contract value.

Building Demolition

The average percentage of 0.38 percent suggests that commercial construction projects in Seattle can expect to spend this proportion of their construction value in building demolition if their site has existing structures present. Projects K and L both had the highest demolition cost and the highest proportion of construction value resulting from building demolition. These projects were both on sites that exceeded an acre in size and consisted of warehouses.

The standard deviation graph shown in Figure 4-2 indicates that the demolition costs are normally distributed and that projects above and below the average were still close to that average. This means that expected demolition costs of future commercial construction jobs in the city of Seattle should be predictable based off of these figures.

Asbestos Abatement

The average asbestos abatement percentage of 0.10 percent suggests that commercial construction projects in Seattle can expect to spend this proportion of their construction value in abatement. There were six projects or 19 percent of the projects surveyed that had no asbestos containing material present. Half of these six projects also correlate to projects that had no prior structure on the building site. Like the standard deviation of building demolition, the standard deviation of asbestos abatement was low at 0.12 percent. This means that using these figures to extrapolate future abatement costs is a reliable indicator the expected value of a project's abatement requirements.

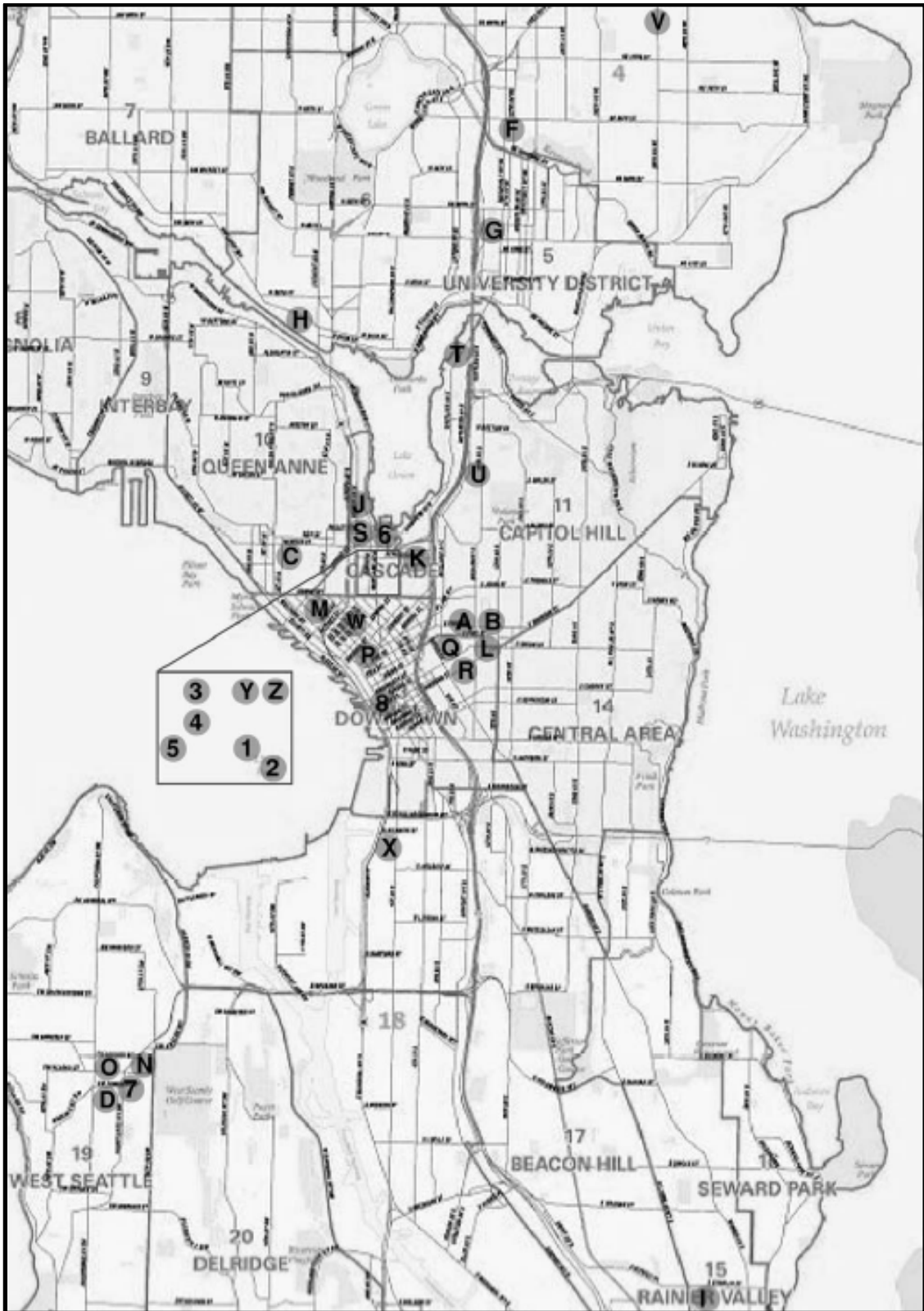


FIGURE 4-4. Location of Seattle commercial construction projects surveyed. Note: Map adapted from Seattle City Clerk's Geographic Indexing Atlas (n.d.).

Chapter 5: Discussion

Conclusion

The Seattle construction project survey results indicate that there is a substantial proportion of a project's cost that is dedicated to dealing with contaminated soil, asbestos, and building demolition. There were approximately 164 commercial building permits issued in Seattle in 2013 at a value of approximately \$2.6 Billion (City of Seattle 2014). As shown in Appendix E, if the average cost percentages from the survey are extrapolated using the value of permits issued in Seattle in 2013, that would mean these projects spent a combined \$30,680,000 on soil remediation, \$9,880,000 on building demolition, and \$2,600,000 on asbestos abatement.

It is hard to say what national GDP figures would look like if asbestos abatement, soil remediation, and building demolition were removed. But based on spending trends discussed in Chapter 2 and 2012 GDP figures from Table A-1, the US GDP in 2012 was \$16,245 Billion and the construction industry's value added was \$581.07 Billion. With asbestos abatement spending at \$3 Billion/year and soil abatement spending at \$8 Billion/year, the national GDP would be reduced to \$16,234 Billion and the construction industry's value added would reduce by 1.89 percent. These are not significant figures when considered independently.

However, there are also many other sectors and work outside of the three construction areas that were discussed in this thesis that also inflate GDP in a negative connotation. Some examples are: oil spill cleanup, fighting crime, natural disaster response, commuting, vehicular accidents, and war. All of these items are great for the economy and sometimes necessary for civilization and business, but they do not enhance the welfare of the country or the happiness of its citizens.

Upon its creation, GDP was intended to only measure products and services that are bought or sold. It was not intended as a guiding light for a country and its policy decisions. Society has changed since its inception and the standards of progress need to change as well. The environmental and social implications of policy decisions are significantly greater now, more than ever.

An Environmental Assessment or Environmental Impact Statement is required on nearly every construction project in the United States. These reviews outline the environmental impacts and repercussions of the planned project. So why would the government not discern between positive dollars and negative dollars? There is a difference between a dollar spent on cutting down old growth timber that leads to the extinction of an animal, and a dollar spent cutting down rapidly renewable timber that impacts no animals. The government should not count them as the same dollar spent.

This same logic holds true for the three construction sectors discussed in this thesis. The dollars spent to correct or cleanup after past damages or extemporaneous materials should not be held in the same regard as dollars spent on new items that benefit society and the environment such as solar panels, wind farms, and the construction of a new school.

This research challenges the use of GDP and it demonstrates the contribution that negative sectors make to the United States GDP. It exemplifies the need for mainstream economic indicator that considers the social and environmental costs of earning a dollar; especially if the United States is going to lead the world towards a sustainable future.

Research Limitations

When analyzing the results of the study, certain methods and limitations need to be considered in context. The data in this thesis would unlikely be transferable across US cities. Seattle was a major industrial town during the 1800's and early 1900's. Because it is a port town as well as its proximity to the Klondike gold rush, Seattle had many industries that abused the environment, which now necessitates the soil remediation that is common today. Some of these industries include saw mills, ship building, drycleaners, and railroads.

There are many other ancillary soft costs associated with dealing with soil remediation, asbestos abatement, and building demolition that are not considered in this study. Some of these items include: consultant fees, treatment of construction dewatering, legal costs, jurisdiction fees, permanent treatment systems and insurance. In concept, these items should be included when assessing data for the impact of the three discussed construction sectors on GDP. However, the author elected to not include them for several reasons; rather only hard disposal costs were included in this study.

It would be very difficult to get accurate data since a lot of times; these soft costs are comingled with other necessary functions pertaining to the construction project. Also, soft costs associated with these sectors can be very difficult to comprehensively define. Finally, the soft costs can vary greatly depending on the building use as well as the

cleanup level desired by the developer. Often times, the baseline cleanup levels governed by the federal or state jurisdiction are exceeded based on the developers desire to have a 'clean bill of health' for their site.

There are demolition costs on a jobsite that should not be considered in this study including utility infrastructure, pavements or slabs, foundations, vegetation or trees, and landscape features such as fences or retaining walls. Sometimes these items get wrapped up into a demolition contract, and sometimes they are separated and performed by another type of contractor. When possible to identify, the author removed these types of demolition from the data figures. The reason it was removed was because these items are not relevant to the buildings service life and should not influence the proportion that the demolition of buildings prior to their useful service life has on GDP.

Finally, the NAICS discussed in Chapter 2 is set up by the United States Census Bureau; however, the classification of businesses is left up to the business itself. This makes it very difficult to compare local data collected to national figures. For example, Sector 56 is *Waste Management and Remediation/Remediation and Other Waste Management Services/Remediation Services*. Asbestos abatement contractors most likely would classify their business in this sector; however, if they do other work such as demolition then they may classify their work in Sector 23 which is *Construction/Specialty Trade Contractors/Site Preparation Contractors*.

Also, it is nearly impossible to determine which sector all the contaminated soil costs are being allocated to. Some of the costs are likely carried by general contractors and subcontractors in their contracts. Some examples of this would be their time for dealing with contaminants, trucking costs, and employee personal protective equipment.

However, the disposal costs are usually paid for by the developer. Developers may be classified under different sectors as well. They may use Sector 23 if they are a developer/builder, or Sector 53 which is *Real Estate and Rental and Leasing*. Another sector that developers may classify under is Sector 52 which is *Finance and Insurance*.

Recommendations

The regulations and policies of the past have put a large environmental and financial burden on the construction industry today. What will be the burden that the current industry puts on future generations? It is difficult to anticipate but let's hope that the lessons learned from asbestos abatement and soil remediation era allow industry and regulatory leaders to garner a more comprehensive understanding before moving ahead with new technologies. The easiest way of doing something is not always the most sustainable solution. Building designs and materials must be holistically assessed to anticipate the needs of future occupants. Modern society cannot continue with a disposability mindset.

The author does not suggest that GDP should be eliminated nor should these three construction areas be removed from GDP. It is a good measurement tool when viewed in context. However, the policy makers should consider both GDP and other indicators when faced with creating policies and making economic decisions.

Further research is necessary to gauge the impacts of these three sectors in other major metropolitan areas. Negative sectors were defined by the author for the purpose of this thesis, however, the United States and the world need to create a recognized definition of negative economics along with welfare enhancing economics. Through this definition, sustainable development goals can be defined and pursued. Along with

defining negative sectors, a national and world method for reporting and tracking these sectors needs to be developed.

It should not be the country's goal to maximize GDP because it does not consider the social costs or environmental impacts (Costanza et al. 2014). The United States and the world needs to shift mindsets and agree upon a measurement system that considers other important factors in life such as: physical/mental health, standard of living, education, life expectancy, civic engagement, and life satisfaction as well as factors that are important to our planet including sustainability, pollution, and depletion of natural resources.

APPENDICES

Appendix A: Yearly GDP Figures

TABLE A-1. Yearly United States Gross Domestic Product from 1929-2013 in dollars and the construction sector's yearly value added to Gross Domestic Product from 1947-2012 in dollars and as a percent.

Year	United States Total		United States Construction		
	GDP (billion) in current dollars	GDP (billion) in chained 2009 dollars	Value added in billions of current dollars	Value added in billions of chained 2009 dollars	Construction GDP as a percentage of Total GDP
1929	\$105	\$1,056	Data not available		
1930	\$92	\$966	Data not available		
1931	\$77	\$904	Data not available		
1932	\$60	\$788	Data not available		
1933	\$57	\$778	Data not available		
1934	\$67	\$861	Data not available		
1935	\$74	\$938	Data not available		
1936	\$85	\$1,060	Data not available		
1937	\$93	\$1,114	Data not available		
1938	\$87	\$1,077	Data not available		
1939	\$94	\$1,163	Data not available		
1940	\$103	\$1,265	Data not available		
1941	\$129	\$1,489	Data not available		
1942	\$166	\$1,770	Data not available		
1943	\$203	\$2,072	Data not available		
1944	\$225	\$2,238	Data not available		
1945	\$228	\$2,216	Data not available		
1946	\$228	\$1,959	Data not available		
1947	\$250	\$1,938	\$8.90	\$68.98	3.56%
1948	\$275	\$2,018	\$11.10	\$81.53	4.04%
1949	\$273	\$2,007	\$11.22	\$82.56	4.11%
1950	\$300	\$2,182	\$12.79	\$92.92	4.26%
1951	\$347	\$2,358	\$15.26	\$103.56	4.39%
1952	\$368	\$2,454	\$16.44	\$109.72	4.47%

TABLE A-1 (Cont.)

Year	United States Total		United States Construction		
	GDP (billion) in current dollars	GDP (billion) in chained 2009 dollars	Value added in billions of current dollars	Value added in billions of chained 2009 dollars	Construction GDP as a percentage of Total GDP
1953	\$390	\$2,569	\$17.06	\$112.45	4.38%
1954	\$391	\$2,554	\$17.18	\$112.19	4.39%
1955	\$426	\$2,736	\$18.44	\$118.38	4.33%
1956	\$450	\$2,795	\$20.28	\$125.93	4.51%
1957	\$475	\$2,854	\$21.30	\$127.98	4.49%
1958	\$482	\$2,833	\$20.98	\$123.31	4.35%
1959	\$523	\$3,028	\$22.74	\$131.76	4.35%
1960	\$543	\$3,106	\$23.15	\$132.32	4.26%
1961	\$563	\$3,185	\$24.11	\$136.31	4.28%
1962	\$605	\$3,380	\$25.93	\$144.86	4.29%
1963	\$639	\$3,527	\$27.66	\$152.78	4.33%
1964	\$686	\$3,731	\$30.32	\$164.93	4.42%
1965	\$744	\$3,973	\$33.28	\$177.79	4.48%
1966	\$815	\$4,235	\$36.62	\$190.28	4.49%
1967	\$862	\$4,351	\$38.20	\$192.91	4.43%
1968	\$943	\$4,565	\$41.82	\$202.53	4.44%
1969	\$1,020	\$4,708	\$46.71	\$215.60	4.58%
1970	\$1,076	\$4,718	\$49.49	\$217.02	4.60%
1971	\$1,168	\$4,873	\$54.47	\$227.31	4.66%
1972	\$1,282	\$5,129	\$60.18	\$240.66	4.69%
1973	\$1,429	\$5,418	\$68.17	\$258.56	4.77%
1974	\$1,549	\$5,390	\$72.98	\$253.99	4.71%
1975	\$1,689	\$5,380	\$73.69	\$234.71	4.36%
1976	\$1,878	\$5,669	\$84.20	\$254.23	4.48%
1977	\$2,086	\$5,931	\$92.82	\$263.88	4.45%
1978	\$2,357	\$6,260	\$109.72	\$291.47	4.66%
1979	\$2,632	\$6,459	\$124.84	\$306.37	4.74%
1980	\$2,863	\$6,443	\$131.51	\$296.03	4.59%
1981	\$3,211	\$6,611	\$133.13	\$274.09	4.15%
1982	\$3,345	\$6,484	\$131.03	\$254.00	3.92%
1983	\$3,638	\$6,785	\$139.56	\$260.27	3.84%
1984	\$4,041	\$7,277	\$160.73	\$289.48	3.98%
1985	\$4,347	\$7,586	\$176.96	\$308.82	4.07%

TABLE A-1 (Cont.)

Year	United States Total		United States Construction		
	GDP (billion) in current dollars	GDP (billion) in chained 2009 dollars	Value added in billions of current dollars	Value added in billions of chained 2009 dollars	Construction GDP as a percentage of Total GDP
1986	\$4,590	\$7,852	\$197.18	\$337.31	4.30%
1987	\$4,870	\$8,124	\$210.09	\$350.44	4.31%
1988	\$5,253	\$8,465	\$226.46	\$364.97	4.31%
1989	\$5,658	\$8,777	\$238.58	\$370.12	4.22%
1990	\$5,980	\$8,945	\$243.56	\$364.36	4.07%
1991	\$6,174	\$8,939	\$228.76	\$331.21	3.71%
1992	\$6,539	\$9,257	\$233.17	\$330.07	3.57%
1993	\$6,879	\$9,511	\$250.37	\$346.18	3.64%
1994	\$7,309	\$9,895	\$277.24	\$375.34	3.79%
1995	\$7,664	\$10,164	\$294.22	\$390.19	3.84%
1996	\$8,100	\$10,550	\$320.88	\$417.90	3.96%
1997	\$8,609	\$11,023	\$340.70	\$436.26	3.96%
1998	\$9,089	\$11,513	\$380.46	\$481.94	4.19%
1999	\$9,666	\$12,071	\$418.60	\$522.79	4.33%
2000	\$10,290	\$12,565	\$462.55	\$564.84	4.50%
2001	\$10,625	\$12,684	\$488.16	\$582.77	4.59%
2002	\$10,980	\$12,910	\$494.98	\$581.95	4.51%
2003	\$11,512	\$13,270	\$527.21	\$607.71	4.58%
2004	\$12,277	\$13,774	\$587.64	\$659.29	4.79%
2005	\$13,095	\$14,236	\$654.20	\$711.16	5.00%
2006	\$13,858	\$14,615	\$698.34	\$736.50	5.04%
2007	\$14,480	\$14,877	\$715.12	\$734.70	4.94%
2008	\$14,720	\$14,834	\$653.44	\$658.47	4.44%
2009	\$14,418	\$14,418	\$577.64	\$577.64	4.01%
2010	\$14,958	\$14,779	\$539.06	\$532.61	3.60%
2011	\$15,534	\$15,052	\$546.08	\$529.16	3.52%
2012	\$16,245	\$15,471	\$581.07	\$553.39	3.58%
2013	\$16,803	\$15,767	Data not available		

Note: Data adapted from United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1947-1997* (2014), United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1997-2012* (2014), and United States Department of Commerce: Bureau of Economic Analysis, *Current-Dollar and "Real" Gross Domestic Product* (2014).

TABLE A-2. Delta between current year and previous year Gross Domestic Product and the delta between current year and previous year of construction sector's value added to Gross Domestic Product.

Year	United States Total		United States Construction	
	Dollars (billions)	Percent	Dollars (billions)	Percent
1929	Not applicable		Data not available	
1930	-\$12.40	-11.85%	Data not available	
1931	-\$14.80	-16.05%	Data not available	
1932	-\$17.90	-23.13%	Data not available	
1933	-\$2.30	-3.87%	Data not available	
1934	\$9.60	16.78%	Data not available	
1935	\$7.50	11.23%	Data not available	
1936	\$10.60	14.27%	Data not available	
1937	\$8.10	9.54%	Data not available	
1938	-\$5.60	-6.02%	Data not available	
1939	\$6.10	6.98%	Data not available	
1940	\$9.40	10.05%	Data not available	
1941	\$26.50	25.75%	Data not available	
1942	\$36.60	28.28%	Data not available	
1943	\$37.10	22.35%	Data not available	
1944	\$21.50	10.59%	Data not available	
1945	\$3.60	1.60%	Data not available	
1946	-\$0.40	-0.18%	Data not available	
1947	\$22.10	9.70%	Not applicable	
1948	\$24.90	9.96%	\$2.21	24.80%
1949	-\$2.00	-0.73%	\$0.12	1.08%
1950	\$27.40	10.04%	\$1.56	13.93%
1951	\$47.10	15.69%	\$2.47	19.32%
1952	\$20.40	5.87%	\$1.19	7.78%
1953	\$22.00	5.98%	\$0.62	3.75%
1954	\$1.40	0.36%	\$0.12	0.69%
1955	\$35.10	8.97%	\$1.26	7.34%
1956	\$23.90	5.61%	\$1.84	10.00%
1957	\$24.80	5.51%	\$1.02	5.02%
1958	\$7.10	1.50%	-\$0.32	-1.49%
1959	\$40.50	8.40%	\$1.75	8.35%
1960	\$20.80	3.98%	\$0.41	1.81%
1961	\$20.00	3.68%	\$0.96	4.15%
1962	\$41.80	7.42%	\$1.83	7.58%

TABLE A-2 (Cont.)

Year	United States Total		United States Construction	
	Dollars (billions)	Percent	Dollars (billions)	Percent
1963	\$33.50	5.54%	\$1.73	6.66%
1964	\$47.20	7.39%	\$2.66	9.61%
1965	\$57.90	8.44%	\$2.96	9.77%
1966	\$71.30	9.59%	\$3.34	10.03%
1967	\$46.70	5.73%	\$1.59	4.33%
1968	\$80.80	9.38%	\$3.61	9.46%
1969	\$77.40	8.21%	\$4.89	11.69%
1970	\$56.00	5.49%	\$2.79	5.97%
1971	\$91.90	8.54%	\$4.98	10.06%
1972	\$114.60	9.81%	\$5.70	10.47%
1973	\$146.10	11.39%	\$7.99	13.28%
1974	\$120.30	8.42%	\$4.81	7.06%
1975	\$140.10	9.05%	\$0.71	0.97%
1976	\$188.70	11.17%	\$10.51	14.26%
1977	\$208.40	11.10%	\$8.62	10.24%
1978	\$270.60	12.97%	\$16.90	18.21%
1979	\$275.50	11.69%	\$15.13	13.79%
1980	\$230.40	8.75%	\$6.67	5.34%
1981	\$348.40	12.17%	\$1.62	1.23%
1982	\$134.10	4.18%	-\$2.10	-1.58%
1983	\$293.10	8.76%	\$8.53	6.51%
1984	\$402.60	11.07%	\$21.17	15.17%
1985	\$306.00	7.57%	\$16.23	10.10%
1986	\$243.40	5.60%	\$20.22	11.43%
1987	\$280.10	6.10%	\$12.90	6.54%
1988	\$382.40	7.85%	\$16.37	7.79%
1989	\$405.10	7.71%	\$12.12	5.35%
1990	\$321.90	5.69%	\$4.98	2.09%
1991	\$194.40	3.25%	-\$14.79	-6.07%
1992	\$365.30	5.92%	\$4.41	1.93%
1993	\$339.40	5.19%	\$17.20	7.38%
1994	\$430.00	6.25%	\$26.87	10.73%
1995	\$355.30	4.86%	\$16.98	6.12%
1996	\$436.20	5.69%	\$26.65	9.06%
1997	\$508.30	6.28%	\$19.83	6.18%
1998	\$480.60	5.58%	\$39.76	11.67%

TABLE A-2 (Cont)

Year	United States Total		United States Construction	
	Dollars (billions)	Percent	Dollars (billions)	Percent
1999	\$576.60	6.34%	\$38.15	10.03%
2000	\$624.00	6.46%	\$43.95	10.50%
2001	\$335.60	3.26%	\$25.61	5.54%
2002	\$354.90	3.34%	\$6.81	1.40%
2003	\$532.00	4.85%	\$32.23	6.51%
2004	\$764.80	6.64%	\$60.43	11.46%
2005	\$818.40	6.67%	\$66.56	11.33%
2006	\$762.50	5.82%	\$44.14	6.75%
2007	\$622.40	4.49%	\$16.78	2.40%
2008	\$240.00	1.66%	-\$61.68	-8.63%
2009	-\$302.40	-2.05%	-\$75.80	-11.60%
2010	\$540.40	3.75%	-\$38.58	-6.68%
2011	\$575.50	3.85%	\$7.02	1.30%
2012	\$710.80	4.58%	\$34.99	6.41%
2013	\$558.40	3.44%	Data not available	

Note: Data adapted from United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1947-1997* (2014), United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1997-2012* (2014), and United States Department of Commerce: Bureau of Economic Analysis, *Current-Dollar and "Real" Gross Domestic Product* (2014).

Appendix B: 2008-2009 NAICS Sector Earnings Variance

TABLE B-1. Delta between 2008 and 2009 value added to Gross Domestic Product organized by North American Industry Classification System (NAICS) sector code.

Sector	Industry Title	2008	2009	Dollar Variance	Percent Variance
11	Agriculture, forestry, fishing, and hunting	\$154.6	\$137.7	-\$16.9	-10.9%
21	Mining	\$401.8	\$291.0	-\$110.8	-27.6%
22	Utilities	\$240.1	\$253.7	\$13.7	5.7%
23	Construction	\$653.4	\$577.6	-\$75.8	-11.6%
31-33	Manufacturing	\$1,807.7	\$1,718.6	-\$89.1	-4.9%
42	Wholesale trade	\$878.5	\$823.5	-\$55.1	-6.3%
44-45	Retail trade	\$857.8	\$843.8	-\$14.0	-1.6%
48-49	Transportation and warehousing	\$423.5	\$400.0	-\$23.4	-5.5%
51	Information	\$727.1	\$701.5	-\$25.7	-3.5%
52	Finance and insurance	\$909.0	\$970.8	\$61.8	6.8%
53	Real estate and rental and leasing	\$1,897.0	\$1,904.5	\$7.5	0.4%
54	Professional, scientific, and technical services	\$1,052.5	\$999.2	-\$53.3	-5.1%
55	Management of companies and enterprises	\$262.0	\$247.7	-\$14.4	-5.5%
56	Administrative and waste management services	\$438.6	\$414.0	-\$24.6	-5.6%
61	Educational services	\$149.8	\$163.5	\$13.7	9.2%
62	Health care and social assistance	\$997.4	\$1,052.3	\$54.9	5.5%
71	Arts, entertainment, and recreation	\$139.9	\$138.5	-\$1.4	-1.0%
72	Accommodation and food services	\$395.7	\$384.2	-\$11.5	-2.9%
81	Other services, except government	\$331.4	\$330.0	-\$1.4	-0.4%
92	Public Administration	\$2,002.4	\$2,065.8	\$63.3	3.2%

Note: Data adapted from United States Department of Commerce: Bureau of Economic Analysis, *GDP by Industry: 1997-2012* (2014).

Appendix C: Survey Form

Project Survey of Asbestos Abatement, Soil Remediation, and Building Demolition Costs

Background: Gross Domestic Product (GDP) was first introduced during World War II by Simon Kuznets, as a way to measure the United States' wartime production of products and services. United States construction contributed \$520.3 billion (or 3.4% of the nation's GDP) to the total 2011 GDP of \$15,094 billion. This figure is skewed by commercial construction sectors (asbestos abatement, soil remediation, and building demolition) that do not necessarily enhance the progress of the country, but rather correct past policy and industry deficiencies. While these deficiencies have spurred the creation of construction sectors to service the cleanup, they are tangential to the actual construction of commercial buildings.

Purpose: The purpose of this survey is to generate real industry data about the actual costs of asbestos abatement, soil remediation, and building demolition relative to a project's construction value in the city of Seattle. This data will be used to compile my thesis report on *Construction Sectors that Skew GDP*.

About Me: My name is Jeff Christianson and I am a Superintendent at Exxel Pacific, Inc. I earned my BS in Construction Management from Washington State University and am currently pursuing my MS in Civil Engineering through the University of Maryland.

Notes:

- 1) It is preferable that projects also be included that entailed less (or even none) of the 3 items addressed above. This will provide a truer barometer of the actual impacts these sectors may or may not have on total project cost.
- 2) Please note if any of this information is confidential and I will not provide specifics in the paper with regards to project location/name.
- 3) I am only looking for actual hard costs of the work performed. Please do not include soft costs such as taxes, reports, 3rd party consultants, management time, permits, etc.
- 4) I can be reached [REDACTED]

Survey:

General Information

Name and Email : _____

Company: _____

Project Name: _____

Project Address: _____

Construction Start Date (mo/yr): _____

Construction Contract Value: _____

Contaminated Soil

Did this site contain contaminated soil: _____

If so, list the top 3 contaminants (if known):

Value of soil remediation: _____

Is this value included in the previous listed construction value: _____

Demolition

Did the site require demolition of existing building structures: _____

Use of structures prior to demolition (ie: house/warehouse/office/retail/restaurant/other):

Value of demolition: _____

Is this value included in the previous listed construction value: _____

Asbestos

Did the site require asbestos abatement: _____

Value of abatement: _____

Is this value included in the previous listed construction value: _____

Other

Other Relevant Information: _____

Appendix D: Additional Survey Project Information

TABLE D-1. Project start date and building type for projects surveyed.

Project	Project Start Date	Building Product Type
A	Jan-14	Apartments and Retail
B	Sep-12	Apartments and Retail
C	May-10	Apartments and Retail
D	May-13	Apartments and Retail
E	Sep-12	Apartments and Retail
F	Feb-13	Apartments and Retail
G	Feb-13	Apartments and Retail
H	Jun-11	Office
I	Aug-09	Apartments and Retail
J	Feb-13	Office
K	Mar-12	Apartments and Retail
L	Jul-13	Apartments and Retail
M	Nov-10	Apartments and Retail
N	Dec-11	Apartments and Retail
O	Nov-07	Apartments and Retail
P	Nov-12	Apartments and Retail
Q	Oct-13	School
R	May-11	Apartments and Retail
S	Nov-11	Apartments and Retail
T	Jul-07	Apartments and Retail
U	Jun-08	Apartments and Retail
V	Jun-11	Apartments
W	Feb-12	Apartments
X	Aug-08	Office
Y	2009	Office
Z	2009	Office
1	2010	Office
2	2011	Office
3	2013	Office
4	2013	Office
5	2013	Office
6	2013	Medical
7	May-14	Apartments and Retail
8	Nov-14	Apartments

Appendix E: Survey Data Calculations

Contaminated Soil Remediation

Average cost (dollars):

$$\bar{x} = \$52,700 + \$75,000 + \$6,268 + \$215,000 + \$63,058 + \$87,958 + \$0 + \$85,000 + \$900,246 + \\ \$1,246,478 + \$1,100,000 + \$175,000 + \$35,000 + \$0 + \$291,000 + \$77,520 + \$30,000 + \$30,000 \\ \$2,500,000 + \$1,000,000 + \$0 + \$270,000 + \$326,704 + \$13,149 + \$2,678,639 + \$95,339 + \\ \$350,185 + \$3,265 + \$0 + \$0 + \$5,162,544) / 31$$

$$\bar{x} = \$544,195$$

Average (percent) of project construction value:

$$\bar{x} = (0.40\% + 0.20\% + 0.04\% + 0.36\% + 0.56\% + 0.56\% + 0.00\% + 0.21\% + 1.45\% + 2.10\% + \\ 2.39\% + 0.66\% + 0.52\% + 0.00\% + 0.50\% + 0.67\% + 0.08\% + 0.19\% + 10.81\% + 2.04\% + 0.00\% + \\ 0.54\% + 0.91\% + 0.04\% + 4.50\% + 0.08\% + 0.47\% + 0.00\% + 0.00\% + 0.00\% + 6.18\%) / 31$$

$$\bar{x} = 1.18\%$$

Standard Deviation of Cost (dollars):

$$\sigma = \sqrt{((\$52,700 - \$544,195)^2 + (\$75,000 - \$544,195)^2 + (\$6,268 - \$544,195)^2 + (\$215,000 - \\ \$544,195)^2 + (\$63,058 - \$544,195)^2 + (\$87,958 - \$544,195)^2 + (\$0 - \$544,195)^2 + (\$85,000 - \\ \$544,195)^2 + (\$900,246 - \$544,195)^2 + (\$1,246,478 - \$544,195)^2 + (\$1,100,000 - \$544,195)^2 \\ + (\$175,2000 - \$544,195)^2 + (\$35,000 - \$544,195)^2 + (\$0 - \$544,195)^2 + (\$291,000 - \$544,195)^2 \\ + (\$77,520 - \$544,195)^2 + (\$30,000 - \$544,195)^2 + (\$30,000 - \$544,195)^2 + (\$2,500,000 - \\ \$544,195)^2 + (\$1,000,000 - \$544,195)^2 + (\$0 - \$544,195)^2 + (\$270,000 - \$544,195)^2 + (\$326,704 - \\ \$544,195)^2 + (\$13,149 - \$544,195)^2 + (\$2,678,639 - \$544,195)^2 + (\$95,339 - \$544,195)^2 \\ + (\$350,185 - \$544,195)^2 + (\$3,265 - \$544,195)^2 + (\$0 - \$544,195)^2 + (\$0 - \$544,195)^2 + \\ (\$5,162,544 - \$544,195)^2) / 31}$$

$$\sigma = \$1,095,141$$

Standard Deviation (percent) of construction value:

$$\sigma = \sqrt{((0.40\%-1.18\%)^2+(0.20\%-1.18\%)^2+(0.04\%-1.18\%)^2+(0.36\%-1.18\%)^2+(0.56\%-1.18\%)^2+(0.56\%-1.18\%)^2+(0.00\%-1.18\%)^2+(0.21\%-1.18\%)^2+(1.45\%-1.18\%)^2+(2.10\%-1.18\%)^2+(2.39\%-1.18\%)^2+(0.66\%-1.18\%)^2+(0.52\%-1.18\%)^2+(0.00\%-1.18\%)^2+(0.50\%-1.18\%)^2+(0.67\%-1.18\%)^2+(0.08\%-1.18\%)^2+(0.19\%-1.18\%)^2+(10.81\%-1.18\%)^2+(2.04\%-1.18\%)^2+(0.00\%-1.18\%)^2+(0.54\%-1.18\%)^2+(0.91\%-1.18\%)^2+(0.04\%-1.18\%)^2+(4.50\%-1.18\%)^2+(0.08\%-1.18\%)^2+(0.47\%-1.18\%)^2+(0.00\%-1.18\%)^2+(0.00\%-1.18\%)^2+(0.00\%-1.18\%)^2+(6.18\%-1.18\%)^2) / 31}$$

$$\sigma = 2.26\%$$

Building Demolition

Average Cost (dollars):

$$\bar{x} = (\$195,775+\$222,800+\$150,000+\$69,300+\$68,000+\$52,000+\$52,000+\$68,480+\$75,000+\$18,000+\$696,262+\$600,000+\$76,000+\$45,000+\$0+\$240,000+\$0+\$25,000+\$45,000+\$200,000+\$247,000+\$51,000+\$0+\$66,500+\$140,808+\$120,893+\$127,604+\$0+\$101,639+\$56,742+\$149,330+\$0) / 32$$

$$\bar{x} = \$123,754$$

Average (percent) of project construction value:

$$\bar{x} = (0.41\%+1.67\%+0.41\%+0.49\%+0.11\%+0.46\%+0.33\%+0.73\%+0.18\%+0.03\%+1.17\%+1.30\%+0.29\%+0.66\%+0.00\%+0.41\%+0.00\%+0.06\%+0.28\%+0.87\%+0.50\%+0.46\%+0.00\%+0.18\%+0.41\%+0.20\%+0.10\%+0.00\%+0.11\%+0.07\%+0.20\%+0.00\%) / 32$$

$$\bar{x} = 0.38\%$$

Standard Deviation of Cost (dollars):

$$\sigma = \sqrt{((\$195,775-\$123,754)^2+(\$222,800-\$123,754)^2+(\$150,000-\$123,754)^2+(\$69,300-\$123,754)^2+(\$68,000-\$123,754)^2+(\$52,000-\$123,754)^2+(\$52,000-\$123,754)^2+(\$68,480-$$

$$\begin{aligned}
& \$123,754)^2+(\$75,000-\$123,754)^2+(\$18,000-\$123,754)^2+(\$696,262-\$123,754)^2+ \\
& (\$600,000-\$123,754)^2+(\$76,000-\$123,754)^2+(\$45,000-\$123,754)^2+(\$0-\$123,754)^2+ \\
& (\$240,000-\$123,754)^2+(\$0-\$123,754)^2+(\$25,000-\$123,754)^2+(\$45,000-\$123,754)^2+ \\
& (\$200,000-\$123,754)^2+(\$247,000-\$123,754)^2+(\$51,000-\$123,754)^2+(\$0-\$123,754)^2+ \\
& (\$66,500-\$123,754)^2+(\$140,808-\$123,754)^2+(\$120,893-\$123,754)^2+(\$127,604- \\
& \$123,754)^2+(\$0-\$123,754)^2+(\$101,639-\$123,754)^2+(\$56,742-\$123,754)^2+(\$149,330- \\
& \$123,754)^2+(\$0-\$123,754)^2) / 32)
\end{aligned}$$

$$\sigma = \$155,884$$

Standard Deviation (percent) of construction value:

$$\begin{aligned}
\sigma = \sqrt{((0.41\%-0.38\%)^2+(1.67\%-0.38\%)^2+(0.41\%-0.38\%)^2+(0.49\%-0.38\%)^2+(0.11\%- \\
0.38\%)^2+(0.46\%-0.38\%)^2+(0.33\%-0.38\%)^2+(0.73\%-0.38\%)^2+(0.18\%-0.38\%)^2+(0.03\%- \\
0.38\%)^2+(1.17\%-0.38\%)^2+(1.30\%-0.38\%)^2+(0.29\%-0.38\%)^2+(0.66\%-0.38\%)^2+(0.00\%- \\
0.38\%)^2+(0.41\%-0.38\%)^2+(0.00\%-0.38\%)^2+(0.06\%-0.38\%)^2+(0.28\%-0.38\%)^2+(0.87\%- \\
0.38\%)^2+(0.50\%-0.38\%)^2+(0.46\%-0.38\%)^2+(0.00\%-0.38\%)^2+(0.18\%-0.38\%)^2+(0.41\%- \\
0.38\%)^2+(0.20\%-0.38\%)^2+(0.10\%-0.38\%)^2+(0.00\%-0.38\%)^2+(0.11\%-0.38\%)^2+(0.07\%- \\
0.38\%)^2+(0.20\%-0.38\%)^2+(0.00\%-0.38\%)^2) / 32)
\end{aligned}$$

$$\sigma = 0.40\%$$

Asbestos Abatement

Average Cost (dollars):

$$\begin{aligned}
\bar{x} = (\$9,826+\$25,632+\$50,000+\$8,024+\$0+\$17,898+\$34,230+\$10,400+\$2,000+ \$0+ \\
\$259,000+\$28,000+\$15,000+\$11,000+\$0+\$0+\$0+\$8,000+\$5,000+\$70,000+\$30,000+ \\
\$28,000+\$0+\$26,100+\$28,864+\$63,335+\$107,784+\$62,229+\$83,528+\$90,124+\$79,665 \\
+\$49,205) / 32
\end{aligned}$$

$$\bar{x} = \$37,589$$

Average (percent) of project construction value:

$$\bar{x} = (0.02\%+0.19\%+0.14\%+0.06\%+0.00\%+0.16\%+0.22\%+0.11\%+0.00\%+0.00\%+0.44\%+0.06\%+0.06\%+0.16\%+0.00\%+0.00\%+0.00\%+0.02\%+0.03\%+0.30\%+0.06\%+0.25\%+0.00\%+0.07\%+0.08\%+0.11\%+0.09\%+0.08\%+0.09\%+0.12\%+0.11\%+0.06\%) / 32$$

$$\bar{x} = 0.10\%$$

Standard Deviation of Cost (dollars):

$$\sigma = \sqrt{((\$9,826-\$40,433)^2+(\$25,632-\$40,433)^2+(\$50,000-\$40,433)^2+(\$8,024-\$40,433)^2+(\$0-\$40,433)^2+(\$17,898-\$40,433)^2+(\$34,230-\$40,433)^2+(\$10,400-\$40,433)^2+(\$2,000-\$40,433)^2+(\$0-\$40,433)^2+(\$259,000-\$40,433)^2+(\$28,000-\$40,433)^2+(\$15,000-\$40,433)^2+(\$11,000-\$40,433)^2+(\$0-\$40,433)^2+(\$0-\$40,433)^2+(\$0-\$40,433)^2+(\$8,000-\$40,433)^2+(\$5,000-\$40,433)^2+(\$70,000-\$40,433)^2+(\$30,000-\$40,433)^2+(\$28,000-\$40,433)^2+(\$0-\$40,433)^2+(\$26,100-\$40,433)^2+(\$28,864-\$40,433)^2+(\$63,335-\$40,433)^2+(\$107,784-\$40,433)^2+(\$62,229-\$40,433)^2+(\$83,528-\$40,433)^2+(\$90,124-\$40,433)^2+(\$79,665-\$40,433)^2+(\$49,205-\$40,433)^2) / 32}$$

$$\sigma = \$50,633$$

Standard Deviation (percent) of construction value:

$$\sigma = \sqrt{(((0.02\%-0.10\%)^2+(0.19\%-0.10\%)^2+(0.14\%-0.10\%)^2+(0.06\%-0.10\%)^2+(0.00\%-0.10\%)^2+(0.16\%-0.10\%)^2+(0.22\%-0.10\%)^2+(0.11\%-0.10\%)^2+(0.00\%-0.10\%)^2+(0.00\%-0.10\%)^2+(0.44\%-0.10\%)^2+(0.06\%-0.10\%)^2+(0.06\%-0.10\%)^2+(0.16\%-0.10\%)^2+(0.00\%-0.10\%)^2+(0.00\%-0.10\%)^2+(0.00\%-0.10\%)^2+(0.02\%-0.10\%)^2+(0.03\%-0.10\%)^2+(0.30\%-0.10\%)^2+(0.06\%-0.10\%)^2+(0.25\%-0.10\%)^2+(0.00\%-0.10\%)^2+(0.07\%-0.10\%)^2+(0.08\%-0.10\%)^2+(0.11\%-0.10\%)^2+(0.09\%-0.10\%)^2+(0.08\%-0.10\%)^2+(0.09\%-0.10\%)^2+(0.12\%-0.10\%)^2+(0.11\%-0.10\%)^2+(0.06\%-0.10\%)^2) / 32)}$$

$$\sigma = 0.10\%$$

Seattle market extrapolation

Average construction value percentage of soil remediation: 1.18%

Average construction value percentage of demolition: 0.38%

Average construction value percentage of abatement: 0.10%

Value of 2013 Seattle commercial construction permits issued: \$2,600,000,000

2013 Seattle commercial construction soil remediation costs:

$\$2,600,000,000 \times 1.18\% = \$30,680,000$

2013 Seattle commercial construction demolition costs:

$\$2,600,000,000 \times 0.38\% = \$9,880,000$

2013 Seattle commercial construction abatement costs:

$\$2,600,000,000 \times 0.10\% = \$2,600,000$

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